



Prince's Trust

THE PRINCE'S TRUST GROUP **ANNUAL REPORT** AND ACCOUNTS 2018/19





**THE PRINCE'S
TRUST HAS
HELPED ME
COME A LONG
WAY. THEY'RE
A LIFELINE."**

Rachel Smyth

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THANK YOU

"I was bullied at school and felt ugly, worthless and talentless. Being overweight, people didn't take me seriously when I said I wanted to pursue fashion and this, alongside my caring responsibilities, affected my education. I ended up with only three GCSEs to my name and suffering from depression.

"I grew up in a creative household; lots of people in my family are artists. After I lost my mother at the age of seven, I went to live with my grandmother and it was then that I began to use creativity to express myself. My grandmother taught me to sew from a young age and my grandfather always encouraged me to draw, paint and create.

"When my grandmother passed away, I felt I had hit rock bottom. I was still having issues with my self-image, but my creativity helped me realise that there is room for everyone, including me.

"That's when I developed the idea for Plus Equals, which redefines what it means to be fashionable and plus size. Getting a place on The Prince's Trust Enterprise programme helped me see the bigger picture and make a business out of my passion.

"With the support of my amazing Enterprise mentor, Mary, who believed in me, I have reached a much better place in my life with a bright future. Her unwavering support has been life-changing. Now, I'd tell anyone who wants to start their own business, don't hesitate and put yourself out there, because everyone deserves that chance.

"To everyone who donates to and supports the work of The Prince's Trust, I want to say a heartfelt thank you. Thank you for hearing young voices in a world that frequently writes us off, thank you for seeing the light in people who might have lost their way and thank you for believing we can reach our potential. Thank you for helping me reach goals I never believed were possible, and for believing I can reach many more."

Jazmin

Jazmin Lee



FOREWORD

from John Booth, Chairman



The vision and leadership of our Founder and President, His Royal Highness The Prince of Wales continue to inspire all that we do. Over many years as a supporter of this extraordinary charity, I have never failed to be impressed by the incredible young people who, with our support, have managed to overcome significant challenges and turned their lives around.

The Prince's Trust is committed to providing the support young people need to fulfil their potential – whether they want to get more out of their education, break out of unemployment or start a business.

Our dedicated staff, volunteers, supporters and partners, all passionately believe in this cause and are committed to helping young people transform their prospects and live their best lives. Without them, we simply could not have supported more than 950,000 young people in the UK since 1976; nor could we hope to realise our ambition to support a million more over the next ten years.

The power of our Prince's Trust community has enabled us to extend our reach far beyond the UK to make a difference to young people's lives around the world through the network of organisations which now form The Prince's Trust Group. You can learn more about international operations and our sister charities in Canada, Australia and New Zealand from the Group Chief Executive, Dame Martina Milburn, on page 39.

I would like to thank His Highness The Aga Khan for becoming our Global Founding Patron, and Lionel Ritchie for joining us as our first Global Ambassador. Their support is hugely appreciated.

Most of all our thanks go to His Royal Highness The Prince of Wales for his visionary leadership and tireless support. The inspiration and guidance he gives us remain essential to our success and effectiveness.

It's a privilege to be involved in the work of an organisation which sees the potential in every young person – whoever they are, whatever their circumstances. I look forward to working with our Trustees, Executive Committee, staff and volunteers over the coming year as we redouble our efforts to help even more young people to improve their lives.

John Booth
Chairman
The Prince's Trust

WELCOME

from Nick Stace, UK Chief Executive



I firmly believe that when young people succeed, our country succeeds, and that it is up to all of us to ensure that young people are given every opportunity to make the most of their talents. Without the right support, there is a risk that some young people will find themselves overwhelmed by challenges in their lives or lacking in the skills they need to reach their full potential.

One of the many issues that affects a worrying number of the young people we support is violent crime. While we work to steer young people away from situations where they may be impacted by violent crime through initiatives such as our Team programme, I believe there is more we can do, and having young people's voices in the conversation around the potential solutions is absolutely key.

In December, I attended an event hosted by Their Royal Highnesses The Prince of Wales and The Duke of Sussex where we heard from young people, their families and community groups about their personal experiences of the devastating effects of violent crime. I was struck by the stories I heard and the impact it can have on young people and their families.

Something else we know from our own research is that the confidence young people have in

their emotional health remains at its lowest ever levels, and that in their early twenties, many begin to give up on their hope of achieving their dreams.

We want to change this and that's why our UK2030 Taskforce, which has the express purpose of increasing opportunities for young people, is working with business leaders and communities across the country to find ways of breaking down any barriers young people may be facing. Our vision is that by 2030, we live in a country that puts the needs of young people first, so that young people can meet the needs of their country.

It is encouraging to think that we have such a strong legacy to build on; The Prince's Trust has helped over 950,000 young people to date and supports over 100 more each day. In the last 12 months, we have helped more young people than in any of the last 43 years and it is our endeavour

that every year from now on, we will be able to say that.

Through investing in new centres we're able to ensure our courses are delivered in inspiring spaces, in the areas where they are needed the most.

Our new Birmingham and Manchester centres and our soon to be opened London centre are excellent examples of our commitment to provide first class facilities to help even more young people succeed.

It is our enduring commitment that we will never give up on young people who want to live, learn and earn more.

Nick Stace
UK Chief Executive
The Prince's Trust

THE REALITY FOR YOUNG PEOPLE TODAY

We believe that every young person deserves the chance to succeed. Yet every year hundreds of thousands of young people across the UK don't get this chance and face daily struggles that can seem insurmountable.

They may not be able to find work or may be struggling at school. This can be even harder for those facing challenges such as homelessness, poor mental health or being caught up in youth violence. Without your support, these young people will lose hope and the self-belief to turn their lives around, impacting not only their lives but also the nation's future prosperity.

Our research is increasingly showing that the young people we support feel under extraordinary pressures in these uncertain times. The need for our work has never been greater.

→ **More than a third** of young people don't feel in control of their lives*

→ **Almost a fifth** feel like their 'life will amount to nothing' no matter how hard they try*

→ **40 per cent** of young people say they don't believe in themselves*



Jay Kelly

JAY'S STORY

"When I was 14, I realised I felt different to other girls my age and I began to question my gender. I made the difficult decision to come out as transgender a couple of years later, which my family struggled to accept as I began to live as a man.

"This, coupled with struggles with my mental health, meant I didn't get the grades I wanted at GCSE. When I was studying to retake them my mental health deteriorated further and I was hospitalised for four months.

"I was so anxious – I didn't want to leave the house and the thought of using public transport to get anywhere was terrifying. I was self-harming regularly and couldn't see a future for myself.

In the spotlight...

Q: Is there a particular quote or motto that inspires you?

A: "Just keep swimming". I even have it tattooed on my arm!

"The Prince's Trust was suggested to me and I saw it as an opportunity to change things for the better. I was nervous to begin with, but the programme pushed me outside my comfort zone and helped me start to believe in myself again.

"I'm now on a path I never dreamed I'd be on. I no longer self-harm, my relationship with my family has improved and I've moved to London to study Mental Health Nursing at university. I'm really excited for what's next!"

Jay

OUR UK STRATEGY

When our young people succeed, our country succeeds.

Young people are the key to a positive and prosperous future for all of us. That is why The Prince's Trust believes every young person should be given the chance to flourish.

Since 1976, we've achieved a great deal, supporting more than 950,000 young people across the UK. Yet, this still represents only a small proportion of the young people who might benefit from our support.

That is why we have a bold ambition to extend the reach and impact of our work. This is vital, as the need has never been greater.

According to our Youth Index, young people's happiness and confidence are at their lowest levels since we began our survey in 2009. Young people have to cope with increasing levels of complexity and uncertainty in their lives; 61 per cent say they regularly feel stressed, with a quarter feeling hopeless.

As a new economy develops due to technological change and the UK's evolving place in the world, new uncertainties, insecurities and opportunities are arising. Young people want decent jobs while industry demands a skilled and motivated workforce.

We believe we have a crucial role to play.

The Prince's Trust's strategy sets out our ambitious plans to help one million more young people to transform their lives over the next ten years. We will help them develop the confidence and skills to live, to learn and to earn, giving them an increasing stake in our economy and society.

We will make ourselves more accessible to the young people who need us most. With an increasingly flexible, blended approach to online and face to face delivery, we will provide tailored support that better meets individual young people's needs.

To achieve this, we must become the best organisation that we can be. We want to be the best place to work and volunteer, unlocking people's full potential and unleashing their entrepreneurial spirit. We will focus on innovation, to ensure we adapt and remain relevant in a rapidly changing world.

We also know we can achieve more when we work in partnership, so we will redouble our efforts to build mutually beneficial partnerships with our network of organisations in business, in government, in education and in the voluntary sector. By mobilising this Prince's Trust community – along with our colleagues and volunteers – we will maximise the support available to young people today and in the future.

All the young people we meet at The Prince's Trust have their own challenges and setbacks to deal with, but also have incredible talent.

OUR MISSION

EVERY YOUNG PERSON SHOULD HAVE THE CHANCE TO SUCCEED

OUR VALUES

Our values are at the heart of everything we do. We operate in a way which is:

- **Approachable** – We are open-minded and value diversity
- **Non-judgemental** – We focus on the potential not the past
- **Inspiring** – We lead by example
- **Empowering** – We enable positive change
- **Passionate** – We are absolutely committed to supporting young people



OUR GOALS

1) GIVE YOUNG PEOPLE AN INCREASING STAKE IN OUR ECONOMY AND SOCIETY

We will:

- Work with a UK2030 taskforce to identify practical solutions for young people
- Help young people prepare for the new economy and society by creating highly relevant services through strong partnerships
- Listen to young people and involve them in shaping our and their future
- Mobilise our society behind young people as a force for good, inspiring our expanding community of supporters

2) HELP ONE MILLION MORE YOUNG PEOPLE OVER THE NEXT 10 YEARS

We will:

- Maximise our positive impact on young people's lives; understand and report this impact
- Become a more youth relevant brand
- Be the first point of contact for young people who need us most
- Develop a Prince's Trust passport for every young person we progress
- Increase the speed and effectiveness of support, with a more flexible mix of online and face-to-face delivery
- Move from a programme-driven to young person-led approach

3) BE THE BEST ORGANISATION

We will:

- Become the best place to work, volunteer and support
- Build a long-term financially sustainable organisation
- Move to fewer and better quality properties to support an efficient and flexible delivery model
- Unleash our entrepreneurial spirit
- Be the partner of choice

OUR PURPOSE

The primary objective of The Prince's Trust (The Trust), as defined by its Royal Charter, is:

To promote by all charitable means the mental, spiritual, moral and physical development and improvement of young people, and to provide opportunities for them to develop to their full capacities and enable them to become responsible members of society so that their conditions of life may be improved.

Public benefit

In accordance with Charity Commission guidance on public benefit (section 17 of Charities Act 2011) The Trust achieves this by:

- Helping young people aged 11 to 30 who are unemployed and those at risk of unemployment because they have struggled at school.
- Bringing young people together from different backgrounds, cultures and faiths, so that they can make a positive difference in their communities.
- Providing practical support, enabling them to overcome their problems and get their lives on track.
- Delivering proven, high quality programmes and basic financial support, which help young people to develop the confidence and skills they need to get a job or start a business.

OUR PROGRAMMES

CHANGING YOUNG LIVES

The Trust exists to support young people aged 11 to 30 to move into work, education or training. Our programmes are designed to help young people raise their aspirations and move forwards with their lives, regardless of any challenges they may be facing. The breadth of what we offer means we can address a wide range of needs, helping young people to develop their skills, boost their confidence, build their motivation, explore different industries and even realise their dream of becoming their own boss.

HOW WE SUPPORTED YOUNG PEOPLE

Delivery of quality assured, proven programmes is at the heart of our work. These programmes deliver high positive outcomes, helping young people to make the most of their talents. Our programme portfolio is one of our key strengths but we also recognise that it can constrain our delivery. As a result, during 2018/19 we embarked on a major restructuring plan to ensure we continue to develop our programmes while at the same time deliver a flexible model that allows our regional teams to meet the needs of local young people. This needs-based approach which reflects regional requirements will start to positively impact our delivery during 2019/20.

OUR CURRENT PROGRAMME MIX INCLUDES EIGHT CORE PROGRAMMES:



ACHIEVE

The Achieve programme is now our largest programme in terms of participants. Delivered by schools as well as in Prince's Trust Centres, it traditionally helps young people who may be struggling with mainstream education or who may have been excluded. Increasingly schools are using the Achieve programme for a broader range of pupils as part of their life skills curriculum. The fun, informal atmosphere helps young people to engage with learning.



ENTERPRISE

The Enterprise programme helps young entrepreneurs to determine if self-employment could be for them, whether they have a business idea or not. The programme offers training, mentoring and funding to help young people generate business ideas, test them, write business plans, and ultimately start their own business.



GET INTO

Get into has been developed and run with employers and training providers. This programme gives young people the chance to gain vital training and experience in a career path they're interested in, while at the same time demonstrating to the employer that they have the attitude to succeed. Retail and hospitality have been the cornerstones of our delivery. We are working to further diversify this to ensure we are offering young people entry level opportunities in a broad range of sectors including transportation, healthcare, security and logistics.



MOSAIC

The Mosaic programme is a school-based mentoring programme. It gives young people access to inspirational and relatable role model mentors that they wouldn't otherwise have access to. In this way it has been proven to boost their confidence, self-efficacy and long-term employability. Mosaic seek to improve young people's resilience and inspire the next generation of role models.

The Enterprise Challenge is a part of Mosaic.



DEVELOPMENT AWARDS

Development Awards are small cash awards which help young people gain access to education, training or employment by removing financial barriers that may be holding them back. For example, we help people with course fees, childcare costs and equipment for their job.



FAIRBRIDGE

Fairbridge is a flexible programme that offers one-to-one support and group activities for young people who need support to bring structure and stability into their lives. The programme is tailored to each individual's needs and can offer long-term support. Throughout this year, we have been piloting different entry models for this programme to enable a young person to join immediately rather than have to wait for a fixed start date.



GET STARTED

Get Started are short courses that engage young people through themes such as the arts or sport and supports them into further education, training or employment. The programme energises young people, helping them gain the confidence and motivation to move forward with their lives. Increasingly we have used STEM (Science, technology, engineering and mathematics) based activities in this area, such as Get Started in Robotics.



TEAM

Team is a 12-week personal development programme which includes outdoor activities, work experience and a community project. Young people meet new friends, gain leadership skills and develop their self-confidence.

IN ADDITION TO THESE CORE PROGRAMMES, WE LAUNCHED TWO NEW EMPLOYABILITY PROGRAMMES:



GET HIRED AND READY FOR WORK
These are short programmes that support young people through the interview and selection process, providing one-to-one coaching and the opportunity to meet employers prior to interview. We intend to expand this delivery in the coming year.



PRINCE'S TRUST ONLINE
An additional offer for young people is Prince's Trust Online, a digital learning and mentoring platform. Over 2,600 young people have participated in online learning; many of these young people would not have been able to access our traditional support. Moving forward, we are looking at a blended approach where each individual young person receives a tailored mix of online and face-to-face support.

OUR DELIVERY IN 2018/19

The Prince's Trust operated from 17 centres supporting young people across the UK.

Working in partnership with over 600 schools and 900 other partners, The Prince's Trust has been able to reach even more young people throughout the regions and countries.



ACHIEVEMENTS AND PERFORMANCE – UK

At The Prince’s Trust, we monitor and evaluate our work, to make sure we are providing the best support we can to young people.

During 2018/19 we supported 65,138 young people,

including 43,379 who were new to The Trust and 21,759 who received ongoing support from previous years.

Of those young people who were new to The Trust, 1,958 took part in more than one programme in order to give them the maximum opportunity of a positive outcome, so we provided a total of 68,167 course places compared to 66,116 the year before.

→ This represents year on year growth of **3.1 per cent**

We track the young people we support on Prince’s Trust programmes to help us understand the young people we help, the type of support they receive and what they achieve as a result.

We measure young people’s personal progress, such as how much they develop in areas including confidence, communication and setting & achieving goals. We also measure the success of our programmes through the tracking of young people’s progress into education, training, employment or volunteering, which are the positive outcomes we strive for.

→ In 2018/19 **74 per cent** of young people achieved one or more of these outcomes

(2017/18: 78 per cent), including 47 per cent of young people who got a job or went into self-employment (2017/18: 49 per cent).

Here is a breakdown of the young people we supported across the UK in 2018/19; and the Prince’s Trust courses they took part in:

	Individual young people	Course Places*
Young people who participated in one programme in 2018/19	41,421	41,421
Young people who participated in more than one programme in 2018/19	1,958	4,987
Total new young people/course places 2018/19	43,379	46,408
Young people receiving ongoing support in 2018/19	21,759	21,759
Grand total in 2018/19	65,138	68,167
Comparative in 2017/18	63,486 2.6% growth	66,116 3.1% growth

The breakdown of Prince’s Trust courses during 2018/19 is as follows:

Programme	New Course Places	Young people continuing a course	Total course places provided
Achieve	11,740	8,824	20,564
Development Awards	3,507	–	3,507
Enterprise	5,323	7,951	13,274
Fairbridge	1,394	1,170	2,564
Get into	4,067	1,862	5,929
Get Started	2,143	855	2,998
Local and Pilots	2,768	859	3,627
Mosaic	4,377	–	4,377
Team	8,278	238	8,516
Prince’s Trust Online	2,811	–	2,811
Grand Total in 2018/19	46,408	21,759	68,167

*Some of the young people we support, participate in more than one programme, which is why participation numbers are higher than individual young people in some cases.

PROGRAMME

The Trust's programmes help young people at risk of exclusion to stay in school and continue to learn; they develop the confidence and motivation of unemployed young people to turn their lives around; and they support young people to develop their skills to find work or start their own business. Maintaining the quality of these programmes, to maximise the benefit to young people, remains a priority. Our key measure of success is the proportion of young people who achieve a positive outcome: moving into education, employment, training or volunteering three months after completing a Trust programme. In 2018/19 74% of young people achieved one or more of these outcomes (2017/18: 78%), including 47% who got a job or went into self-employment (2017/18: 49%).

HEALTH AND SAFETY

In support of our focus on maintaining high safety and quality standards, we continue to be accredited to BS OHSAS 18001:2007 (Occupational Health and Safety Standard) and licensed by the Adventure Activity Licensing Authority (AALA).

PEOPLE

The Prince's Trust is committed to being a great organisation to work and volunteer for. To achieve this, we have a clear people strategy, which empowers our people to be their best.

We continue to have a strong focus on performance management, with our new approach prioritising regular feedback and development. This has helped enhance our work on pay and reward, with a greater emphasis on recognition. In addition, we have secured funding specifically for Leadership Development. We now deliver Leadership and Management Development programmes which support our leaders in delivering The Trust's ambitious new strategy.

This year we launched a dynamic new people management system which has greatly enhanced all of our processes. At the same time, we are developing a more agile culture, with modern new Centres offering fantastic places to work.

The Trust is committed to supporting improved mental health and wellbeing and has signed the Time to Change pledge. In addition we have a number of staff networks that support colleagues to bring their true self to work – these include our LGBT+ network and networks focusing on women, ethnicity and religion.

We benefit from the time, skills and expertise of more than 5,500 volunteers and secondees who deliver our programmes, mentor our young people, fundraise and support a range of strategic development projects and head office functions.

Over the past year we have developed and launched a new digital approach to recruit and train volunteers. This has been embedded within Prince's Trust Online, and we will look to develop elements of this approach across all volunteering – enabling us to reach and engage more volunteers than ever before.

We have continued to grow our offer across uniformed partnerships – including delivery with the Fire & Rescue Service and developing outreach with the Police. Up until the end of 2018 we continued our partnership with seconded/volunteer support alongside Help for Heroes. Together, these partnerships have delivered impactful gift-in-kind resourcing to all our programmes across the UK.

REPUTATION

The Prince's Trust continues to take great care in the management of its reputation. This begins with effective risk management; taking good decisions around the partners we choose to work with and keeping our promises to young people and partners.

We continue to raise awareness and understanding amongst the public through regular media campaigns around the issues that affect young people. Our Prince's Trust eBay Youth Index, now in its ninth year, attracted significant media attention when it was released in January 2019. Highlighting the mental health challenges that young people face in an increasingly uncertain world, the Index is gaining a reputation as a key indicator of young people's happiness and confidence.

Demonstrating the outstanding achievements of young people, we refreshed our Prince's Trust Awards and focussed on telling the life-changing stories of our inspirational young people, and for the first time, we worked in partnership with ITV's 'Good Morning Britain' to highlight the key role that our mentors play in helping shape young lives.

On social media, we have also been engaging The Prince's Trust community. Thanks to our network of Young Ambassadors and a growing list of social media influencers, we use digital media to spread positive messages and engage young people who we might struggle to reach through traditional channels.

Through our public affairs work, we help Ministers, MPs and representatives of devolved administrations to better understand the experiences of young people. We achieve this through visits to our programmes, targeted focus groups and sharing expertise to support policy development in areas such as youth employment and apprenticeships.

INVESTMENT AND RESERVES

Investment Policy and Performance

The Prince's Trust Council is empowered through its Royal Charter to invest funds appropriately if not immediately required for operational purposes. The mix of investments is maintained to ensure that there are sufficient liquid funds to cover working capital needs, any future cash calls and to provide capital growth within an agreed risk profile. The investments of The Trust are held in a diversified portfolio for the medium to longer-term. The Trust has appointed Cazenove Capital Management Limited as its investment advisers to work with The Trust to maximise the total return within a given level of risk.

The Trust's portfolio produced a return of 4.3 per cent (2017/18 -0.3 per cent) during the year. Cazenove are provided a target to achieve Retail Price Index +3 per cent, with an investment objective 'To protect and grow the real value of the assets'.

The investment portfolio stood at a value of £13.4m as at 31 March 2019 (2017/18: £14.8m), excluding cash held for investment purposes. The value and composition of investments are summarised in Note 16 to the financial statements.

Reserves Policy

The total funds of The Prince's Trust Group currently stand at £58.0m (2017/18: £56.6m). The free reserves of The Prince's Trust Group are £31.1m (2017/18: £29.4m).

The Trustees review the reserves policy annually and target a level of free reserves of between four to six months of operational expenditure. Reserves are held to cover unforeseen circumstances including any unplanned reduction to income. Included within free reserves are the equity value of

freehold land and buildings and the value of programme related investments net of a discount to estimate realisable value. The land and buildings are realisable to cash as they are held in prime and prominent locations, are kept in good marketable conditions and could be used for multiple purposes. Free reserves are within this target range and The Trust continues to manage its free reserves on a regular basis.

The adjustments to determine the free reserves of The Trust are set out below:

	2019 £m	2018 £m
Total funds of The Prince's Trust Group	58.0	56.6
Deduct:		
Restricted Funds	(13.4)	(12.6)
Intangible and Tangible Fixed Assets (excluding Freehold Land and Buildings)	(13.2)	(14.2)
Realisable value discount on programme related investments	(0.3)	(0.4)
Free Reserves	31.1	29.4

UK PERFORMANCE SUMMARY

	The Prince's Trust	
	2019 £m	2018 £m
Income	59.6	65.1
Expenditure	(61.9)	(66.0)
Other Gains	4.0	0.9
Retained profit for the year	1.7	–
Assets	77.5	72.9
Liabilities	(22.1)	(19.2)
Net assets	55.4	53.7

REGIONAL AND COUNTRY BREAKDOWN

Design and Delivery

During the year we undertook a major restructuring programme, moving the delivery function from a programme-led model to a place-based model. This will ultimately enable us to respond more effectively to the needs of many more young people and to better engage earlier in their journey. Overall, our support to young people has increased with a total of 68,167 course places provided – an increase of 3.1 per cent. This comprises of 46,408 new course places and 21,759 ongoing.

This year the growth across our education programmes, Achieve, Mosaic and Enterprise Challenge, is particularly notable. In addition, a focus on our online resources has allowed us to support another 2,639 young people in this way. This growth would not have been possible without the focus of our teams on the ground, who have embraced our new delivery model to support more young people to live, learn and earn more.

THE PRINCE'S TRUST
IN ENGLAND

North
10,103 New young people and
4,031 Ongoing

The five hubs across Greater Manchester, Lancashire, the North East, Yorkshire and the Humber, and Merseyside have continued to establish themselves while closer team working promoted wellbeing and boosted morale, which was evident in the improved service we began to offer to young people.

In response to feedback from young people and referral agencies we have made some changes to our delivery times and locations, enabling a wider range of young people to access our opportunities. We have also worked closely with partners to understand their needs and create tailored opportunities.

Partnership delivery is a strength in the region. We continued to focus on deepening our relationships and we had an extremely successful first year in our Newcastle Centre, growing our reputation and reach across the North East. New partnerships with Newcastle United Foundation and Newcastle College Group, both organisations with national reach and profile, have been excellent examples of how collaboration can really enhance our work.

South
8,262 New young people and
4,370 Ongoing

The work of our colleagues, partners and volunteers reached more young people this year than last.

A highlight of the year was seeing four South region young people win their category at the National Prince's Trust and TK Maxx & Homesense Awards in March 2019. Jazmin Lee, Dylan England, Grace Graham and Jay Kelly all received recognition for their courage and determination in the face of adversity.

The team has developed new activity to meet the needs of young people across the region including Future Leaders in London, prison delivery in Southampton and Portsmouth, and new engagement days across every centre. These new opportunities are creating pathways for young people to engage outside of a normal structured programme entry point.

Central
8,147 New young people and
4,848 Ongoing

A new leadership team supports the four hubs in Birmingham, the West Midlands, the East Midlands and the East of England. Our new Birmingham Centre has allowed us to deliver sessions for young people in creative spaces, as well as engage organisations and individuals who want to support The Trust.

In response to feedback from young people and referral agencies, we have adapted delivery to enable a broader range of young people to participate and engage them in our Youth Forums. Our Mosaic leaders have also been instrumental in helping us reach new communities.

We have seen great success building local partnerships within communities. This includes teaming up with Reach PLC to create Brum 30under30. We now have a network of inspirational speakers, young businesses and role models. We are working with trusted organisations like Inspire Suffolk and Inspire and Achieve in Nottinghamshire and delivery partners like West Midlands Police, Warwickshire college group, Lincolnshire Co-op and South East Essex college on a range of Trust programmes.

THE PRINCE'S TRUST
IN SCOTLAND

6,676 New young people and
3,717 Ongoing

The appointment of the new Executive Management Team helped to support a culture of collaboration and cross team working which has enabled us to deliver more flexible and improved services to meet the needs of young people.

Annual highlights have included Rachel Smyth becoming a winner at the National Prince's Trust and TK Maxx & Homesense Awards, where the Scottish Government First Minister, Nicola Sturgeon endorsed Rachel and our NHS programmes in a video message. Additionally, this year Scottish Health Minister, Jeane Freeman, announced a £400k grant investment in our NHS health and social care activities. Scottish Ministers also endorsed our series of Enterprise Showcase events and we look forward to supporting Scottish Government's Employability Stakeholder Group with their consultation on the future of employability provision across Scotland.

Fundraising events were also successful with the 10th anniversary of "Lunch with an Old Bag" raising an astonishing £1 million and our Clay Pigeon Shoot, Financial Lunch and Art Auction raising vital additional funds.



THE PRINCE'S TRUST
IN WALES

2,623 New young people and
1,287 Ongoing

The momentum of our growth in 17/18 has continued in Wales. Of note is the expansion of our Achieve programme, which now delivers transformational work in 90 schools, an increase of almost 200 per cent in two years. A more innovative and young person-centred approach has also allowed new groups of young people to find employment, set up in business or simply improve their self-confidence or life-skills. Stronger links with our public and private sector stakeholders and partners has strengthened our income pipeline.

The achievements of some amazing young people on our Get into Rural Skills programmes in the Brecon Beacons provided a special operational highlight in the year, with one group able to demonstrate their newly acquired skills in person to our President, His Royal Highness The Prince of Wales.

THE PRINCE'S TRUST
IN NORTHERN
IRELAND

4,929 New young people and
3,506 Ongoing

Our teams are now embedded in every major town and city across the region and are better placed than ever to mobilise The Prince's Trust community to help young people access the help they need, when and where they need it most.

In terms of our overall reach in Northern Ireland, The Prince's Trust now works in over half of all post-primary schools and supported an estimated 14 per cent of the 21,000 pupils who will sit their GCSEs this summer.

Mental health continues to be a prevalent issue among young people from all walks of life. A quarter of the young people that we supported this year told us that they were experiencing issues around their well-being. In response, we have teamed up with a Northern Ireland mental health charity, uHub, to pilot an in-house service that gives young people instant access to specialist support.



PRINCE'S TRUST
ONLINE

In addition, we supported 2,639 new young people through our Prince's Trust Online platform.

FUNDRAISING FOR OUR WORK

Each year, The Trust must raise at least £60 million to help tens of thousands of young people develop the skills and confidence they need to live, learn and earn. None of this work is possible without the generosity of our valued supporters who believe in young people. Their time, money and energy help transform young lives and make change possible in our economy and society.

We are incredibly lucky to have a broad community of supporters who donate, fund or support our work in a variety of different ways.

Corporate Partnerships

We partner with a broad range of UK businesses who provide funding, work experience, training and job opportunities to help young people succeed. We also engage their workforce to fundraise on our behalf and volunteer their time and expertise.

Public Sector

We work with national and local government to deliver quality assured, evidence-based interventions for young people in communities across the UK. The extent of our public sector contracts demonstrate that we are trusted to deliver against local needs and work collaboratively to create long term impact.

Philanthropy

We work with a collective of engaged and committed high-net worth individuals, trusts and foundations who believe in young people. They generously give their time, money and support to enable young people across the UK to reach their potential.

Individual Supporters

We benefit from the generous support of those who support us personally through a regular gift, one-off donations, fundraising on our behalf or leaving a gift in their will. Their support enables us to continue helping even more young people each year through their generous donations and fundraising efforts.

Events

We run a range of fundraising and stewardship events across the country such as Palace to Palace and Invest in Futures, designed to appeal to a wide range of audiences and generate funds which can be directed to help young people where it's needed most.

Prince's Trust Trading
and Additional Activities

We deliver income generating activities through our trading subsidiary, Prince's Trust Trading Limited, including ticketed events, sponsorship opportunities and commercial partnerships. We also secure resources by sourcing gift-in-kind products, services and pro-bono expertise from existing partners and supporters.

There are also occasions when we will work with third parties such as event companies and our corporate partners to carry out fundraising activities. Alongside our fundraising activities, we also have some other income sources such as our programme fees and investments.

Raising Funds for
International Activities

Prince's Trust International, Prince's Trust Australia, Prince's Trust Canada and Prince's Trust New Zealand fund their work through their own fundraising efforts, which focus on philanthropy gifts and local corporate investment in their projects.

FUNDRAISING GOVERNANCE

Maintaining the highest professional fundraising standards

We strive to achieve the highest possible standards of fundraising and undertake a number of measures to ensure we are accountable for our practices.

The Prince's Trust is registered with the Fundraising Regulator who holds the Code of Fundraising Practice for the UK. We endeavour to carry out our fundraising activities in line with the Code of Fundraising Practice and the expectations of our supporters. We are signed up to the Fundraising Preference Service, which gives the public control over the fundraising communications they receive, as well as the Gambling Commission for fundraising lotteries that our supporters take part in.

Fundraising on our behalf

We require signed terms and conditions from those who fundraise on our behalf, before being able to use our logo and branding to fundraise. Where we work with third parties, such as event companies, we have agreements in place and regularly monitor their performance in line with these agreements.

Protecting vulnerable people

The Prince's Trust is committed to protecting vulnerable people and other members of the general public from unreasonable intrusion on a person's privacy, unreasonably persistent fundraising approaches and placing undue pressure on a person to give money. Our fundraising activities follow both the Code of Fundraising Practice and our own ethical fundraising policy.

To help protect vulnerable people, we have a field on our fundraising database which records a potentially vulnerable person and we exclude anyone flagged on the database as vulnerable from all our fundraising appeals.

Managing our supporters' complaints and communications

The Prince's Trust is committed to providing a high-quality service to all of its service users, partners and supporters. We have a clear complaints policy that instructs us to thoroughly investigate any complaints, communicate results, record results and review our work, enabling improvements to be made, if required. In 2018/2019, we received 21 complaints about our fundraising activities, compared to 19 we received in 2017/2018.

During the year we sent two direct mail fundraising appeals and one supporter newsletter. Further to our complaints policy, we make a pledge to our supporters whose generous support is vitally important to transforming young lives. As a supporter of The Prince's Trust, we make a pledge that:

- You can expect The Trust to use your donations wisely, and to help young people in the most effective and efficient manner.
- You can expect The Trust to hold your information securely and responsibly, and we will not share any of your details for use by any other organisation.
- If you have supplied your name and address, we will send you communications you have asked for, or agreed to receive, so you know how your donation is helping to transform young lives. You can choose the frequency of these communications or opt to stop hearing from us at any time.
- We would love to hear your feedback about any aspect of our work, our fundraising, or your experience as a supporter. Simply email getinvolved@princes-trust.org.uk

THE FUTURE PLANS OF THE PRINCE'S TRUST IN THE UK

THE FUTURE

During 2019/20 we will support our millionth young person from when The Trust was established in 1976. By embracing technology, supporting delivery partners, continued investment in our delivery teams, developing referral networks and mobilising our volunteers to do more, we believe we can support a further one million over the next 10 years.

The Trust receives thousands of enquiries every month of which a small proportion then move onto a Prince's Trust programme. Our ambition is that by connecting with The Prince's Trust we will be able to help a young person progress. By understanding each and every enquiry and with a ruthless focus on customer service we believe we can support many more young people both directly via our programmes and indirectly by providing qualified, appropriate referrals to other organisations.

Increasingly young people want to talk to us via social media platforms and web chat. This is an area that we will further develop and explore and the focus of our digital strategy will be on that early stage engagement and retention to ensure we can provide a young person with the appropriate support.

Confidence and Resilience

At the heart of every Prince's Trust programme is the development of confidence and resilience. This will not change. We are concerned that our 12-week personal development programme, Team, has seen a reduction in young people numbers over the last five years. This is as a result of

funding and therefore programme availability rather than demand. Our challenge is to see how we can expand this foundational programme in a continually demanding environment.

A young person's experience of mental health problems is also likely to have an impact on the rest of their lives. NHS England state that half of all mental health problems are established by the age of 14 and that 75% are established by the age of 24. We will continue to ensure that all our delivery staff have mental health first aid training and further embed mental wellbeing in all our programmes.

Education

During 2018/19 The Prince's Trust supported over 16,000 young people who were of school age. Our education programmes include Achieve, Mosaic and the Enterprise Challenge. It is our intention to further develop and enhance these programmes. With support from our Education Advisory Group and input from young people, we will continue to co-design new content for our Achieve programme that will enable schools to deliver relevant content, from social media safety to mental wellbeing.

We will grow our delivery to young people of school age across all our programmes and we will further explore how we can support schools to reduce the increasing number of young people who are being permanently excluded from school.

Jobs and Unemployment

Youth unemployment is at a record low, but this is masking the

challenges of underemployment, health and disability.

The Trust recognises its role, not only in helping a young person secure a job, but equipping them with the skills and the resilience to get a better job and develop a career.

We will continue to develop partnerships with major employers and deliver programmes that help a young person secure relevant experience and appropriate qualifications to secure a job. Additionally, we will grow our short employability interventions such as Get Hired and Ready for Work that bring together employers with jobs and young people.

A major area of growth will be developing our work with the NHS and social care sector. In Scotland and England we have established a number of very successful partnerships with Health Trusts to train and support young people into a variety of entry level roles in the NHS and healthcare sector. Our new contract with the Department of Health and Social Care will see us support 10,000 young people into health and social care careers over the next four years. This is an area of significant opportunity across the UK and we have appointed a dedicated director to lead on our work across health and care.

Young people are concerned about the future and they need to know The Prince's Trust will never give up on them. We are committed to listening to our young people and working in partnership to co-design and co-deliver solutions that will support a young person who wants to live, learn and earn more.

Daisy McDonnell

GOVERNANCE

THE FOLLOWING SECTION COVERS THE GOVERNANCE ARRANGEMENTS FOR THE PRINCE'S TRUST

TRUSTEE RISK STATEMENT

RISK MANAGEMENT

It is impossible to remove all risk, but effective practical risk management helps to ensure that The Prince's Trust maximises opportunities and minimises the risks, thereby improving outcomes and the ability to deliver on its priorities.

The Prince's Trust Council (the Council) retains overall responsibility for risk management and 'sets the tone' by deciding on the level of risk they are prepared to accept for specific and combined risks.

Significant risks are discussed at each Council meeting during which the Trustees seek assurances that they are being adequately controlled and managed.

'Risk' features within the agenda of both the Finance Committee, Audit and Risk Committee and Young Persons Committee. The Senior Head of Group Risk and Assurance attends the Audit and Risk Committee and provides an overview of the risk landscape and assurance arrangements.

The Council receives reports from the Committees on:

- Financial management and performance of The Trust
- Significant risks and an evaluation of the steps taken to minimise likelihood and impact
- Internal controls, risk management, regulatory reporting and compliance
- Ethical fundraising
- Health and Safety
- Safeguarding – young people and children

The Committees work closely with the Management Team to ensure that across the organisation, staff and volunteers feel empowered and encouraged to highlight risks and issues so that appropriate actions are taken and, if significant, reported to the Council. Learning lessons from risk events and near misses is an important component of The Trust's approach to risk management.

PRINCIPAL RISKS IN 2018/19

The Council recognise the inherent risks in working with young people, and particular care and consideration is given to risks directly linked to financial sustainability, health and safety, safeguarding and protecting young people's data. Maintaining high levels of integrity and honesty in all decision making and activities carried out internally and by external parties are key to preserving the hard-earned reputation of The Prince's Trust.

Many areas of risk within The Trust are managed as part of day-to-day operations. There are several measures in place to help reduce the likelihood of events occurring and to minimise the financial and reputational damage if risk events occur, which include:

- Strategic planning
- Prudent management of reserves, debt and cash flow positions
- Engaging experienced and skilled staff, volunteers and delivery partners
- Training
- Risk reporting systems
- Robust policies, procedures and controls
- Performance monitoring
- Risk assurance programmes including internal and external audits
- Insurance cover for known and potential risks

The principal risks in 2018/19 were:

- Continued relevance of programmes and services to young people
- Safeguarding children and young people
- Health and Safety – beneficiaries, staff and volunteers
- Organisational change – ensuring adequate financial resources and staffing to deliver the UK Strategy and meet our charitable objectives
- Data Protection / General Data Protection Regulation (GDPR) – compliance with UK and European legislation to keep personal data safe from unauthorised access/use
- Cyber Security – minimising cyber threats and enhancing resilience in the event of an attack
- Digital Solutions and Automation – extending our ‘reach’ to young people, minimising manual errors and increasing efficiency
- Property Strategy – acquiring new premises and dispensing with old premises whilst maintaining business as usual
- Fairbridge – support provided to the Independent Inquiry into Child Sexual Abuse (IICSA) and The Scottish Child Abuse Enquiry (SCAE) via access to archived records

NEW APPROACH TO RISK MANAGEMENT

The Prince’s Trust is in an exciting era in its history as it embarks on bold and ambitious plans for the UK, international programmes and overseas territories. Recognising the importance of managing and controlling risks for 2019/20, and the years ahead, a Senior Head of Group Risk and Assurance was appointed during 2018/19. She is working with the Trustees and senior management to enhance current arrangements and help shape a new risk management and assurance architecture so that best practice can be shared throughout The Prince’s Trust Group.

Scottish Child Abuse Inquiry

On 26 September 2018 the Scottish Child Abuse Inquiry contacted The Prince’s Trust asking it to provide certain information in relation to the youth charity Fairbridge and its past involvement in child migration in the twentieth century.

In 2011 Fairbridge (which had long ceased to have any involvement in child migration programmes) became part of The Prince’s Trust. At the time The Prince’s Trust inherited the archives. Fairbridge was subsequently dissolved in 2013.

Since being approached by the Scottish Child Abuse Inquiry The Prince’s Trust has cooperated fully with the Inquiry’s important work.

The Prince’s Trust is committed to supporting former child migrants and we will continue to do all we can to enable them to access any information contained in the archives of Fairbridge.

The Prince’s Trust is also currently in discussions with the Commonwealth of Australia about redress for a number of former child migrants of Fairbridge.

ORGANISATIONAL STRUCTURE, GOVERNANCE AND MANAGEMENT

The Prince’s Trust is incorporated by Royal Charter (with Royal Charter number RC000772) and is registered with the Charity Commission for England and Wales (with registered number 1079675) and the Office of the Scottish Charity Regulator (with registered number SC041198). Its objects and powers are set out in the Royal Charter and Byelaws. The Royal Charter, the Byelaws and The Handbook (a document that sets out The Trust’s internal governance structure) are the documents that govern The Trust’s administration.

TRUSTEE RECRUITMENT, APPOINTMENT AND TRAINING

Trustees are appointed in accordance with the Byelaws and are collectively known as the Council. On joining the organisation, new trustees receive a personalised wide-ranging induction which covers the values and purpose of The Trust and includes sections on strategy, finance, fundraising, programmes, operations and governance. During induction, trustees meet young people and members of The Trust’s Management Team to help fully understand their role as a trustee.

In addition, they are invited to attend Trust programmes to see them in action and are asked to take an interest in a particular area of The Trust’s work via membership of one of the committees, to be ready to contribute to The Prince’s Trust Council as required.

Trustees receive ongoing support and up to date guidance to enable them to fulfil their responsibilities to the organisation. They regularly meet with beneficiaries at events and on programme visits. The Council meets six times a year with occasional additional meetings as needed. The trustee role is unremunerated but trustees are able to claim expenses where relevant.

The Council

The Prince’s Trust Council is accountable for the work of The Trust. The matters reserved for The Prince’s Trust Council include the approval of strategy, the budget and business plan and the Annual Report and Accounts. The Prince’s Trust Council also retains oversight of management controls and corporate governance, along with the appointment of trustees, the Group Chief Executive, the UK Chief Executive and senior volunteers. Appointment of directors/trustees of The Prince’s Trust subsidiaries is a matter for their boards.

Sub Committees

The Prince's Trust Council has appointed six committees to help with the execution of its responsibilities. Members are appointed by The Prince's Trust Council. The committees meet regularly and members during 2018/19 were:

Finance, Audit and Risk:
Shabir Randeree CBE (Chair), Sir Nigel Knowles, Alistair Summers

Investment:
Michael Marks CVO, CBE (Chair), Sandra Robertson, Ian Mukherjee, John Booth

Fundraising Advisory Board:
Ian Mukherjee (Chair), Richard Huntingford, Steve Sealey, Jeremy Green, James Bennet MBE, Sir James Wates CBE, Uzair Bawany, John Booth

Nominations and Remuneration Committee:
John Booth (Chair), Alison Brittain CBE, Michael Marks CVO, CBE

Young Persons Committee:
Michelle Pinggera (Chair), Alistair Summers, Blondel Cluff CBE, Sir Nigel Knowles

Mosaic:
Shabir Randeree CBE (Chair), Yasmin Waljee OBE, Saker Nusseibeh, Harris Bokhari OBE, Professor Farida Fortune CBE, Bushra Nasir CBE, Mohamed Amersi, Tariq Shah, Farouq Sheikh, Professor Aaqil Ahmed, Sarah Khan-Bashir MBE, Uzair Bawany, Varinder Dhaliwal, Dr Haseena Lockat, Wakkas Khan, Atif Bashir.

The Prince's Trust Council appoints Advisory Committees in Wales, Scotland and Northern Ireland, Development Committees in the English regions and Development Committees for our Industry and Leadership Groups. These are composed of senior volunteers, whose role is to provide fundraising support and guidance.

The Prince's Trust Council has delegated authority to the Group Chief Executive for oversight of The Prince's Trust and its subsidiaries. The Council has also delegated authority to the UK Chief Executive and a Management Team for the day-to-day management of The Trust. The Management Team comprises the UK Chief Executive, the Deputy CEO (Design and Delivery), Deputy CEO (Income and Innovation) and the Chief Operating Officer.

The Management Team has delegated authority from the Council for the design and delivery of programmes and income generation, along with the administrative functions of finance, people and learning, health and safety, internal audit, evaluation, management information systems, marketing and communications. Designated staff may commit The Trust to expenditure within defined limits.

During the financial year Council reviewed and agreed organisational pay and the Nominations and Remuneration Committee considered and approved the appointment and remuneration of new roles in the Management Team in consideration of good practice in the charity sector.

The Charity Governance Code

The Council fully supports the Charity Governance Code, whilst the Code is voluntary and aspirational the Council recognises its importance in promoting good governance. The Prince's Trust does, and will continue to, improve its own governance where necessary in accordance with the Code.

SUBSIDIARIES

The Prince's Trust has the following charitable subsidiaries, being;

Prince's Trust International
Prince's Trust Australia
Prince's Trust Canada
Prince's Trust New Zealand
Prince's Trust America

Each charitable subsidiary is registered in its country of incorporation and has its own Board of Trustees which is responsible for managing its affairs and appointing its Chief Executive. The Group Chief Executive has delegated authority from the Council of The Prince's Trust to work with the UK Chief Executive and Chief Executives of the charitable subsidiaries to co-ordinate the activities of the Group.

For more detailed information about the activities, achievements and future plans of The Trust's charitable subsidiaries, see pages 43–50.

In addition to the charitable subsidiaries listed above, The Prince's Trust has a wholly-owned non-charitable subsidiary; **Prince's Trust Trading Limited**, which undertakes The Prince's Trust's commercial activities. Prince's Trust Trading Limited is incorporated as a company to conduct trading activities to support The Prince's Trust's charitable objectives. It passes all of its taxable profits to The Trust via Gift Aid. The payment under deed of covenant from Prince's Trust Trading Limited to The Trust in 2018/19 was £2.1m (2017/18 £1.8m). Prince's Trust Trading Limited is incorporated in England and Wales (with company number 03161821).

Prince's Trust America received its corporate incorporation in April 2018. It did not carry out any fundraising or programme delivery during the period of this Annual Report. Since receiving its 501(c) (3) status in April 2019, Prince's Trust America has been putting in place the required infrastructure to enable it to operate as a not for profit in the United States before it is publicly launched.

The Group Consolidated Statements include The Trust, the charitable and non-charitable subsidiaries. The financial results for 2018/19 of all subsidiaries are summarised in Note 17 to the Financial Statements.

STATEMENT OF THE TRUSTEES' RESPONSIBILITIES

The Trustees are responsible for preparing the Trustees' Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

The law applicable to charities in England and Wales and Scotland requires the Trustees to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charity and the group and of the incoming resources and application of resources of the group for that period.

In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charity will continue in business.

The Trustees are responsible for keeping proper accounting records that disclose with reasonable accuracy at any time the financial position of the charity and enable them to ensure that the financial statements comply with the Charities Act 2011, the Charity (Accounts and Reports) Regulations 2008, the Charities and Trustee Investment (Scotland) Act 2005, the Charities Accounts (Scotland) Regulations 2006 (as amended) and the provisions of the charity's constitution. They are also responsible for safeguarding the assets of the charity and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the charity and financial information included on the charity's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

Statement of disclosure of information to auditors

In so far as the Trustees are aware,

- there is no relevant audit information of which the charity's auditors are unaware; and
- they have taken all the steps that they ought to have taken as Trustees in order to make themselves aware of any relevant audit information and to establish that the charity's auditors are aware of that information.

John Booth
Chairman
24th September 2019

REFERENCE AND ADMINISTRATIVE DETAILS

Principal Address
Prince's Trust House
9 Eldon Street
London
EC2M 7LS

Telephone: 020 7543 1384
info@princes-trust.org.uk
www.princes-trust.org.uk

Charity Registration Number:
England and Wales 1079675,
Scotland SC041198

Royal Charter Number:
RC000772

Governing Document
The Prince's Trust is a company incorporated by Royal Charter. The Royal Charter is the governing document of The Trust.

President
His Royal Highness
The Prince of Wales

Global Founding Patron
His Highness The Aga Khan

Chairman of The Prince's Trust Council
John Booth

Vice President
Michael Marks CVO, CBE

Trustees and Members of The Prince's Trust Council
John Booth (appointed Chairman 1 August 2018)
Alison Brittain CBE
Blondel Cluff CBE (retired August 2019)
Sir Nigel Knowles
Michael Marks CVO, CBE (retired July 2019)
Ian Mukherjee
Richard Oldfield OBE DL (appointed January 2019)
Michelle Pinggera
Shabir Randeree CBE
Alistair Summers (appointed June 2018)
Wendy Becker (resigned June 2018)
Sir Lloyd Dorfman CBE (retired August 2018)
Thierry Henry (resigned October 2018)

Management
Nick Stace, UK Chief Executive
Tara Hull (Leathers), Deputy CEO (Income and Innovation)
Ian Jeffers, Deputy CEO (Design and Delivery)
Wayne Orr, Chief Operating Officer
Dame Martina Milburn DCVO CBE, Group Chief Executive
Simon Major, Group General Counsel and Company Secretary
Paul Brown, Director – Chief Marketing Officer (left January 2019)
Richard Chadwick, Director – Programmes and Development (left June 2018)
Martyn Dicker, Director – People and Learning (left August 2018)
David Ivell, Chief Information Officer (left June 2018)

Independent Auditors
PricewaterhouseCoopers LLP
1 Embankment Place, London
WC2N 6RH

Principal Solicitors
Farrer and Co
66 Lincoln's Inn Fields
London WC2A 3LH

Bankers
National Westminster Bank plc
3rd Floor, 280 Bishopsgate,
London EC2M 4RB

Coutts and Co
Villiers Branch, 440 Strand,
London WC2R 0QS

Investment Advisers
Cazenove Capital Management Ltd
12 Moorgate,
London EC2R 6DA

Maatalii Okalik

THE PRINCE'S TRUST FAMILY

INTRODUCTION

from Dame Martina Milburn DCVO CBE, Prince's Trust Group CEO



His Royal Highness The Prince of Wales is passionate about transforming lives and building sustainable communities, across the Commonwealth and beyond. In recent years, we have established the wider Prince's Trust Group to help do just that.

During 2018/19, we welcomed The Prince's Trust New Zealand to our growing network of Prince's Trust charities, alongside our existing operations in the UK, Australia and Canada. At the same time we have already established Prince's Trust International, which currently works in Barbados, Greece, India, Jamaica, Jordan, Malta and Pakistan.

Together, we are supporting young people on their journey from education to employment. Many of our Prince's Trust programmes from the UK are now being delivered globally, equipping young people with the confidence and skills they need to succeed in life. We are also looking to support sustainable communities and environmental programmes.

Our Get into employability programme is enabling young people to access meaningful employment in Canada, Jordan and India. Our Achieve education programme is helping school-age young people to re-engage with their education in Malta and New Zealand. Our Team confidence-building programme is engaging young people in Barbados, and we are supporting young entrepreneurs in Greece and Pakistan.

In Canada and Australia, we are also enabling military veterans to start up their own businesses; furthering His Royal Highness's interest in building sustainable communities; and enabling indigenous communities to preserve and celebrate their own languages.

In the year ahead, we plan to establish new delivery in Sub-Saharan Africa, including in Ghana, Rwanda and Kenya, and we look forward to the public launch of Prince's Trust America. We will continue to grow and deepen our impact across the Commonwealth.

We are truly grateful to His Highness The Aga Khan, who this year became our Global Founding Patron. With the support of His Highness and our other generous and committed supporters, we will be able to transform more lives and build sustainable communities in the years to come.

Dame Martina Milburn
DCVO CBE



His Royal Highness
The Prince of Wales and
His Highness The Aga Khan.



THINGS HAVE CHANGED FOR ME, I'VE GAINED THE RESPECT OF PEOPLE THAT I LOVE, AND THE COMMUNITY AT LARGE. TO THINK THAT JUST A YEAR AGO I WAS IN THESE YOUTHS' SHOES AND NOW I'M COACHING THEM. HAD I FOUND THIS PROGRAMME AT THE AGE OF 18, I WOULD HAVE FOUND MYSELF WAY BEFORE I WENT DOWN A TROUBLESOME PATH, BUT MY LIFE IS FOREVER CHANGED AND I'M SO GRATEFUL."

Ahmad Abu Rumman – Jordan



PRINCE'S TRUST INTERNATIONAL

The Prince's Trust is the sole member of Prince's Trust International. Prince's Trust International is a company limited by guarantee (with company number 09090276) and is registered with the Charity Commission for England and Wales (with registered number 1159815). Jonathan Townsend is the Chief Executive. The Prince's Trust International Board of Trustees is chaired by Sir Lloyd Dorfman CBE. The Group Chief Executive sits on the board of Prince's Trust International as a trustee.

Prince's Trust International delivered support for 4,322 young people with delivery partners across a range of programmes in nine countries during 2018/19. These countries are Australia, Barbados, Canada, Greece, India, Jordan, Malta, New Zealand and Pakistan.

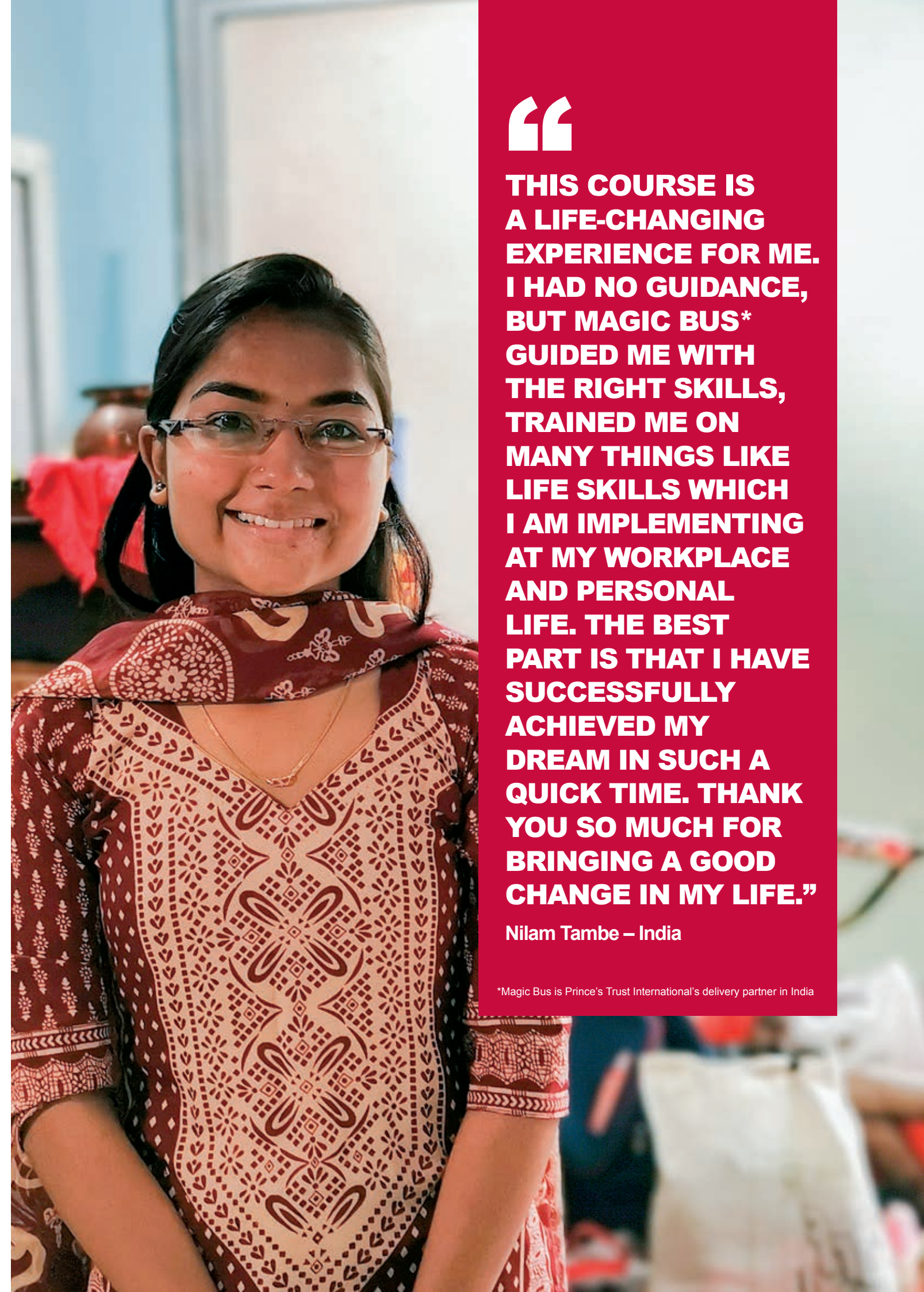
In Australia, Prince's Trust International worked in partnership with Prince's Trust Australia, which joined The Prince's Trust Group in July 2017. In Canada, Prince's Trust International worked in partnership with Prince's Trust Canada, which joined The Prince's Trust Group in February 2018. In New Zealand, Prince's Trust International worked in partnership with Prince's Trust New Zealand, which joined The Prince's Trust Group in August 2018.

The programmes co-delivered by Prince's Trust International help young people to gain the confidence and skills to live, learn and earn. Prince's Trust International aims to provide opportunities for unemployed and disengaged young people to bridge the gap between education and employment, to allow them to contribute to their local economy and engage as active members of society. The breakdown of the 4,322 participation total by programme during 2018/19 was Enterprise Challenge 2,863 (in Jordan and Pakistan); and 1,459 young people on other programmes, including Get into 719; Team 75; Enterprise 20; and Achieve 645. We continued the delivery of international programmes formerly delivered by Mosaic.

This compared to a total of 2,210 young people in 2017/18, which included 1,581 on the Enterprise Challenge and 629 young people on the other programmes.

THE KEY ACHIEVEMENTS DURING 2018/2019 WERE:

- Supporting 4,322 young people in the year across nine countries. The total number of young people supported since the start of Prince's Trust International is now 10,861.
- To deliver an employability pilot in Athens, Greece; this was completed successfully with plans to roll out and double delivery in the next financial year.
- To further grow delivery of Achieve in schools in Malta, in addition to the traditional Achieve clubs we also introduced standalone modular delivery in schools that all students could benefit from.
- Continued growth of Enterprise Challenge in Jordan, overachieving in this financial year.
- Following the roll out for Get into in Jordan there has been significant achievement in increasing the positive outcome rate to a current average of 88 per cent employed and a total of 92 per cent in positive outcomes, just a month after programme end. This has been a real achievement for our partners in Jordan – who experienced only 37 per cent positive outcomes just 1.5 years ago – and is a testament to Prince's Trust International's investment of time and focus in Jordan.
- Continued successful delivery of Team and Get into in Barbados with plans to increase delivery of both programmes substantially; the Get into programme were able to increase the positive outcomes by 14 per cent to 59 per cent. This is an achievement particularly considering the current economic climate
- We had our first Global Award winners at the National Prince's Trust and TK Maxx & Homesense Awards in London; Get into young person Nilam Tambe and Team young person Ahmad Abu Rumman both travelled to the UK to collect their award and took part in a workshop to adopt a gender lens approach for Enterprise Challenge delivery.
- Get into delivery in India has been strong with 263 young people, 100 of which were young women supported over 12 programmes and engaged with 50 employers. As of April 2019, 65 per cent of people who completed the programme moved into employment at the end of the work placement. 95 per cent started employment within three months from finishing the programme.
- Completing a consultant led gap analysis for health, safety and security to strengthen our offer and frameworks, this has led to additional training and processes to support staff and delivery partners.



“

THIS COURSE IS A LIFE-CHANGING EXPERIENCE FOR ME. I HAD NO GUIDANCE, BUT MAGIC BUS* GUIDED ME WITH THE RIGHT SKILLS, TRAINED ME ON MANY THINGS LIKE LIFE SKILLS WHICH I AM IMPLEMENTING AT MY WORKPLACE AND PERSONAL LIFE. THE BEST PART IS THAT I HAVE SUCCESSFULLY ACHIEVED MY DREAM IN SUCH A QUICK TIME. THANK YOU SO MUCH FOR BRINGING A GOOD CHANGE IN MY LIFE.”

Nilam Tambe – India

*Magic Bus is Prince's Trust International's delivery partner in India

FINANCIAL PERFORMANCE PRINCE'S TRUST INTERNATIONAL

Prince's Trust International had income for the year of £1,726k (2017/18: £1,409k) and expenditure of £1,855k (2017/18: £1,323k). The budget plan initially provided for a small surplus of around £90,000 to continue building the reserves of the Charity. Following Trustees' approval of the Prince's Trust International 2019–2024 Strategy in November 2018, a decision was made to invest this planned surplus in some early staff recruitment to kick-start the Strategy from April 2019. Not all of the expected income was able to be recognised before 31 March 2019, resulting in a deficit for the year of £129k. This income was received by May 2019 and will be added to the budgeted surplus for 2019/20 to compensate for the reduction in reserves in 2018/19.

FUTURE PLANS PRINCE'S TRUST INTERNATIONAL

From April 2019 we commenced our new strategic cycle. We have agreed a five-year plan that aims to support 100,000 young people over that period. We will raise sufficient funds to build an exciting and dynamic organisation that has the capacity, skills and tools to be able to do this. We will continue our work in the following countries: Barbados, Greece, India, Jordan, Malta and Pakistan. This year we expect to start piloting programmes in Trinidad and Tobago, Jamaica, Malaysia, Ghana and Kenya.

For 2019/2020, Prince's Trust International plans to support 6,827 young people, plus reach a further 2,000 young people through a digital platform and to secure £4 million of income with £3.9 million of expenditure.

Over the length of the strategy we will aim to build up our work in each of these countries as well as considering other countries as capacity and opportunity allows. We intend for our programme offer to be more flexible to create more opportunities for us to support young people. We will also explore the opportunity to support young people through a digital platform. We aim to build the profile of the organisation and our brand, leveraging our inherent strengths and convening a range of audiences via compelling and appropriate platforms. We will have a rigorous and robust measurement and evaluation framework that will allow us to understand and communicate our impact clearly.

To fund this growth, we will seek to increase and broaden our funder base. Seeking to deliver beneficial programme interventions that are in tune with their interests and funding criteria. We will do all this whilst meeting our high expectations for the health and safety and safeguarding of the young people beneficiaries and our staff team.

For more information visit
princestrustinternational.org

PRINCE'S TRUST AUSTRALIA

Prince's Trust Australia is a public company limited by guarantee, registered as a charity with the Australian Charities and Not-for-profits Commission (with registered number ABN 73 161 872 993). The Prince's Trust is the sole member of Prince's Trust Australia. Janine Kirk AM retired as Chief Executive in December 2018 and was succeeded by Christopher John in March 2019. The Board of Trustees is chaired by John Landerer CBE AM. The Group Chief Executive of The Prince's Trust sits on the board of Prince's Trust Australia as a trustee.

Prince's Trust Australia's financial year 2018/19 started on 1 July 2018 and ended on 31 March 2019. For the purposes of this Annual Report, we have included activity from 1 April 2018 to 31 March 2019, to align with The Prince's Trust Group.

During 2018/19, Prince's Trust Australia re-focused its work on three themes, to ensure it was more impactful, as follows: supporting young people, starting with an Australian version of the Achieve programme; enabling military veterans to prepare for self-employment, with a redesigned version of the Enterprise for Veterans programme; and building sustainable communities, by supporting exemplary new residential projects and promoting the values and principles of sustainable design.

As part of its Sustainable Communities portfolio, Prince's Trust Australia continued its contribution to a new mid-rise residential development in Sydney; and secured seven industry-led awards for The Prince's Terrace building in Adelaide, which was completed in 2017. Both projects demonstrate how Australian communities can benefit from well-designed, low-carbon, high-density homes.

Prince's Trust Australia supported 80 military veterans, through a series of Enterprise for Veterans workshops. This programme supports veterans and their families who are considering self-employment.

Working with DeakinCo Consulting, Prince's Trust Australia began to design the content for an Australian version of The Prince's Trust Achieve education programme for young people; and re-designed the Enterprise for Veterans programme. From now on, both programmes will focus on ten key "enterprise skills" for being successful in the future workplaces of Australia.

FINANCIAL PERFORMANCE AUSTRALIA

Prince's Trust Australia income for the period 1 April 2018 to 31 March 2019 was £973k (2017/18 £467k). Income increased by £506k over the previous year. Expenditure increased from £341k in 2017/18 to £954k in 2018/19. This left a surplus in the year of £19k (2017/18 surplus £126k).

FUTURE PLANS AUSTRALIA

During 2019/20, Prince's Trust Australia plans to achieve £1.1m of income and deploy £1.1m of expenditure, to support 200 young people through the Achieve programme, 160 military veterans with the Enterprise for Veterans programme and 500 people through a series of Sustainable Communities events. Prince's Trust Australia will continue to advise on the mid-rise residential development in Sydney.

Our key strategic goals for 2019/20 are:

Goal 1: Develop an effective strategic plan engaging our patrons, stakeholders and the broader Prince's Trust Group to increase the impact we have for Australians.

Goal 2: Increase the number and contribution of Australian patrons supporting Prince's Trust Australia, to provide a significant year-on-year increase in revenues of at least 20 per cent.

Goal 3: Build and foster quality systems and capabilities for the organisation to support our growth sustainably and efficiently.

For more information visit
princes-trust.org.au

PRINCE'S TRUST CANADA

In August 2018, Prince's Charities Canada changed its legal name to become Prince's Trust Canada. The Prince's Trust is the sole member of Prince's Trust Canada. Prince's Trust Canada is designated a Charitable Organisation under the Canadian Income Tax Act and has registered number 83229 5406 RR0001. Sharon Broughton became Chief Executive in April 2018. The Board of Trustees is chaired by F. Mark M. Fell and the Group Chief Executive of The Prince's Trust sits on the board of Prince's Trust Canada as a trustee.

Prince's Trust Canada's programmes transform lives by helping participants develop hope and confidence, strengthen their skills to find work or start their own business, and build a brighter future.

During 2018/19, Prince's Trust Canada supported 684 total participants, including 140 through the Get into programme and 544 military veterans through Operation Entrepreneur.

In addition, new Indigenous languages book projects were completed, bringing the total body of work since inception of the programme to 83 book titles, in 16 different languages and more than 22,000 books shared with Indigenous children, families, elders and communities.

FINANCIAL PERFORMANCE CANADA

Prince's Trust Canada became part of the Prince's Trust Group in February 2018, so the prior year comparatives represent only one month of activity. Income for the period 1 April 2018 to 31 March 2019 was £1,288k (2017/18 £254k). Expenditure in 2018/19 was £1,284k (2017/18 £212k), for the full 12 months Prince's Trust Canada has been part of The Prince's Trust Group. This left a surplus in the year of £4k (2017/18 surplus £42k).

FUTURE PLANS CANADA

During 2019/20, Prince's Trust Canada plans to secure £1.6m of income and deploy £1.6m of expenditure, to support 816 total participants including 216 young people and 560 military veterans – plus more than 5,000 individuals through Indigenous languages projects.

During 2019/20, Prince's Trust Canada will develop a medium-term strategic plan, which will include a focused mandate for delivering social impact and transforming the lives of Canadians who are facing challenge or transition and supporting Indigenous communities in their work to revitalise their languages.

The strategic goals from 2018/19 remain in place for 2019/20, until they are updated by the Board of Directors as a result of the planning process.

Goal 1: Deliver tangible social impact through high quality programmes that support unemployed youth, transitioning military veterans and indigenous communities seeking to revitalise their languages.

Goal 2: Be relevant and responsive to the realities facing present day Canada.

Goal 3: Achieve financial and operational sustainability while maximising the benefits and opportunities of being an integral part of The Prince's Trust Group.

For more information visit princestrust.ca

Anna-Maria Borlace (L) and Baindu Ballah (R) from CRC St Albans, Australia

PRINCE'S TRUST NEW ZEALAND

Prince's Trust New Zealand was established in August 2018 and registered as a charity in New Zealand in November 2018 (Number CC56358). The Prince's Trust is the settlor of Prince's Trust New Zealand. The first CEO, Anya Satyanand, started in August 2018. The Board of Trustees is chaired by Andrew Williams.

Prince's Trust New Zealand was formally launched on 2 October 2018. The launch event in Auckland was attended by young New Zealanders, local stakeholders and a UK delegation including Clive Alderton, Dame Martina Milburn, Nick Stace and Sir Lloyd Dorfman.

Prince's Trust New Zealand developed its initial strategy, based on an innovative participatory process, with input from young New Zealanders. The mission of Prince's Trust New Zealand is to equip and empower young people to live, learn and earn; and its priority is to deliver high-quality, impactful programmes with young people.

By 31st March 2019, the staff team had grown from one to five employees. Initial delivery focused on building the Achieve education programme, following the pilot undertaken by Prince's Trust International in 2016/17; and developing a New Zealand version of the Enterprise programme.

Prince's Trust New Zealand also started to develop a Monitoring and Evaluation framework, to demonstrate impact year on year. This will enable Prince's Trust New Zealand to track and report on those participants who achieve a positive outcome in a way that aligns with the wider evaluation processes across the Prince's Trust Group.

FINANCIAL PERFORMANCE NEW ZEALAND

Since its establishment in August 2018, Prince's Trust New Zealand has generated income of £183k for the six-month period October 2018 to March 2019. It spent £158k leaving a surplus of £25k.

FUTURE PLANS NEW ZEALAND

During 2019/20, Prince's Trust New Zealand plans to secure £1.0m of income and deploy £0.6m of expenditure, to support 200 young people in our co-design and delivery activities.

Prince's Trust New Zealand's strategy is focused on equipping young people to live, learn and earn through four priority workstreams: building a New Zealand version of The Prince's Trust Achieve programme; developing a version of The Prince's Trust Enterprise programme; highlighting the importance of the youth economy in New Zealand; and creating a sustainable financial platform for future programme delivery.

Our mission is to activate young New Zealanders as the designers, creators and workers of a future economy that is sustainable, equitable and prosperous. Our key strategic goals for 2019/20 are:

Goal 1: Achieve financial and operational sustainability while maximising the benefits and opportunities of being a part of The Prince's Trust Group.

Goal 2: Deliver tangible social impact through high quality programmes that are relevant and responsive to present day New Zealand.

Goal 3: Use our programme outcomes to inform systems level change.

For more information visit princes-trust.org.nz



As Chair of the new Global Ambassador Group, Lionel Richie, our first Global Ambassador, supports the charity as it sets to work on a new global remit, tackling issues such as youth education and unemployment, supporting indigenous youth and helping build sustainable communities.

ACHIEVEMENTS AND PERFORMANCE – GROUP

FINANCIAL REVIEW FOR THE PRINCE'S TRUST GROUP

The results of The Prince's Trust Group for the year are set out in the Consolidated Statement of Financial Activities (SOFA) on page 59. Net incoming resources for the year after gain on investments were £1.5m (2017/18: £2.5m). The free reserves at the end of the financial year were £31.1m (2017/18: £29.4m) as analysed on page 22.

Income and Endowments

Total income was £67.4m in 2018/19 (2017/18: £72.9m), a decrease of £5.5m from the prior year. The reduction came from public sector funding in the UK which went from £16.6m in 2017/18 to £11.8m this year.

The prior year had also benefitted from a £1.5m donation from Prince of Wales's Charitable Foundation for the setting up of overseas operations in Australia, Canada and New Zealand.

Where our Group funds of £67.4m came from:

Income (£'000)	2019	2018
Corporates	14,255	13,070
Charitable Trusts	9,236	8,866
Individuals & Legacies	19,940	21,277
Gifts in Kind	3,690	4,355
Trading Income	5,939	5,109
Investment Income	255	506
Public Sector contracts	11,849	16,622
Programme Fees	1,606	1,457
Other Income	637	1,630
Total	67,407	72,892

Expenditure

Total Group expenditure reduced 1.7 per cent to £69.9m in 2018/19 (2017/18: £71.2m). The Trust underwent a restructure in the UK to reduce and realign its cost base.

The Group expenditure on raising funds increased by 11.7 per cent,

to £13.4m (2017/18: £12.0m). This is driven by the increased fundraising activities of our international operations.

The total cost of charitable activities decreased by 4.0 per cent to £56.6m (2017/18: £59.2m) as a result of the restructure in the UK.

	2019	2018
Total	£69.9m	£71.2m
Less trading costs	(£3.3m)	(£3.3m)
Less expenditure on raising funds	(£10.3m)	(£8.7m)
Total expenditure to meet our objectives	£55.8m	£59.2m

Where our Group expenditure of £69.9m was used:

Expenditure (£'000)	2019	2018
Enterprise programme	10,010	10,266
Team programme	4,962	5,829
Awards programmes	1,858	2,559
Achieve programme	5,147	5,425
Get into programme	8,255	7,771
Get Started programme	3,463	4,696
Local programmes & pilots	5,441	10,450
Adventurous Activities	3,665	2,823
Fairbridge	8,005	8,101
Prince's Trust Online	2,235	–
The Prince's Trust – Charitable Activities	53,041	57,920

Prince's Trust International	1,381	708
Prince's Trust Australia	931	340
Prince's Trust Canada	1,060	210
Prince's Trust New Zealand	142	
Expenditure on Raising Funds	13,367	11,972
The Prince's Trust Group – Total	69,922	71,150

The International charities raise and spend their own funds and are included in restricted funds in the Group Consolidated Financial Statements. Funds raised for UK activity are spent in the UK and split between restricted, unrestricted and endowment depending upon conditions specified by the donor.

Further information on the Financial Performance of the Charity can be found on page 23.

Prince's Trust Canada became part of The Prince's Trust Group on 28 February 2018, so the 2017/18 expenditure figure represents only one month of activity.

Notes 7, 8 and 9 to the financial statements provide a detailed analysis of expenditure by the Group.

The Trustees are pleased to present their report and audited financial statements for The Prince's Trust Group (which includes The Prince's Trust and its subsidiaries) for the year ended 31 March 2019.

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF THE PRINCE'S TRUST

OPINION

In our opinion, The Prince's Trust's group financial statements and parent charity financial statements ("the financial statements"):

- Give a true and fair view of the state of the group's and of the parent charity's affairs as at 31 March 2019 and of the group's and parent charity's incoming resources and application of resources, and of the group's cash flows, for the year then ended;
- Have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- Have been prepared in accordance with the requirements of the Charities Act 2011, the Charities and Trustee Investment (Scotland) Act 2005 and regulations 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

We have audited the financial statements, included within The Prince's Trust Group Annual Report and Accounts (the "Annual Report"), which comprise: the group consolidated and parent charity balance sheets as at 31 March 2019; the group consolidated statement of financial activities, The Prince's Trust statement of financial activities and the group consolidated cashflow statement for the year then ended; and the notes to the financial statements which include a summary of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you when:

- The trustees' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- The trustees have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the group's and parent charity's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the group's and parent charity's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the group's and parent charity's activities, beneficiaries, suppliers and the wider economy.

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF THE PRINCE'S TRUST (CONTINUED)

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The trustees are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Trustees' Report

Under the Charities (Accounts and Reports) Regulations 2008 and the Charities Accounts (Scotland) Regulations 2006 (as amended) we are required to report to you if, in our opinion the information given in the Trustees' Report is inconsistent in any material respect with the financial statements. We have no exceptions to report arising from this responsibility.

RESPONSIBILITIES FOR THE FINANCIAL STATEMENTS AND THE AUDIT

Responsibilities of the trustees for the financial statements

As explained more fully in the Statement of the Trustees' Responsibilities set out on page 36, the trustees are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The trustees are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the group's and parent charity's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the group and parent charity or to cease operations, or have no realistic alternative but to do so.

INDEPENDENT AUDITORS' REPORT TO THE TRUSTEES OF THE PRINCE'S TRUST (CONTINUED)

Auditors' responsibilities for the audit of the financial statements

We are eligible to act and have been appointed auditors under section 144 of the Charities Act 2011 and section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and report in accordance with the Acts and relevant regulations made or having effect thereunder.

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the charity's trustees as a body in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under section 144 of the Charities Act 2011 and regulations made under those Acts (regulation 10 of the Charities Accounts (Scotland) Regulations 2006 (as amended) and Part 4 of The Charities (Accounts and Reports) Regulations 2008) and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

OTHER REQUIRED REPORTING

Charities Accounts (Scotland) Regulations 2006 (as amended) and Charities (Accounts and Reports) Regulations 2008 exception reporting

Under the Charities Accounts (Scotland) Regulations 2006 and Charities (Accounts and Reports) Regulations 2008 we are required to report to you if, in our opinion:

- We have not received all the information and explanations we require for our audit; or
- Sufficient accounting records have not been kept by the parent charity; or
- The parent charity financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.

PricewaterhouseCoopers LLP
Chartered Accountants and
Statutory Auditors
London

24th September 2019

“

I GAINED A FAMILY WHERE WE SUPPORTED EACH OTHER, LEARNT FROM EACH OTHER AND HAD FUN.”

Dylan England



Tom Rebar

FINANCIAL STATEMENTS

GROUP CONSOLIDATED STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2019

	Note	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total 2019 £'000	Unrestricted Funds £'000	Restricted Funds £'000	Total 2018 £'000
Income and endowments from:								
Donations and legacies	3	14,921	31,200	1,000	47,121	17,649	31,025	48,674
Charitable activities	4	1,544	11,911	–	13,455	2,677	15,402	18,079
Other trading activities	5	5,903	36	–	5,939	5,088	21	5,109
Investments	6	242	13	–	255	504	2	506
Other		602	35	–	637	491	33	524
Total		23,212	43,195	1,000	67,407	26,409	46,483	72,892
Expenditure on:								
Raising funds	7	12,604	763	–	13,367	11,947	25	11,972
Charitable activities	8	13,422	43,133	–	56,555	15,490	43,688	59,178
Total		26,026	43,896	–	69,922	27,437	43,713	71,150
Net gains / (losses) on investments	16	514	20	–	534	835	(41)	794
Gain on Disposal of Prince's Trust House	15	3,443	–	–	3,443	–	–	–
Net movement in funds/ net income/ (expenditure) for the year		1,143	(681)	1,000	1,462	(193)	2,729	2,536
Total funds brought forward at 1 April		43,908	12,643	–	56,551	44,101	9,914	54,015
Movement of Funds within the year		(391)	391	–	–	–	–	–
Total funds carried forward at 31 March	30	44,660	12,353	1,000	58,013	43,908	12,643	56,551

Note 1 gives details of the basis of reporting for the financial statements.

During the year, the Trust has taken the decision to classify all historic income from its subsidiary, Prince's Trust International Limited as restricted.

The notes on pages 63–95 form part of these financial statements.

The Group had no Endowment Funds in 2017/18.

There are no recognised gains and losses other than those passing through the consolidated statement of financial activities. All of the operations are continuing in the Group.

THE PRINCE'S TRUST STATEMENT OF FINANCIAL ACTIVITIES FOR THE YEAR ENDED 31 MARCH 2019

	Note	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total 2019 £'000	Unrestricted Funds £'000	Restricted Funds £'000	Total 2018 £'000
Income and endowments from:								
Donations and legacies	3	14,922	27,535	1,000	43,457	16,641	27,849	44,490
Charitable activities	4	1,545	11,644	–	13,189	1,666	16,195	17,861
Other trading activities	5	2,154	–	–	2,154	1,797	–	1,797
Investments	6	240	–	–	240	499	–	499
Other		602	–	–	602	494	–	494
Total		19,463	39,179	1,000	59,642	21,097	44,044	65,141
Expenditure on:								
Raising funds	7	8,854	–	–	8,854	8,044	–	8,044
Charitable activities	8	13,422	39,619	–	53,041	14,262	43,661	57,923
Total		22,276	39,619	–	61,895	22,306	43,661	65,967
Net gains on investments	16	543	–	–	543	835	–	835
Gain on Disposal of Prince's Trust House	15	3,443	–	–	3,443	–	–	–
Net movement in funds/net income for the year		1,173	(440)	1,000	1,733	(374)	383	9
Total funds brought forward at 1 April		43,519	10,104	–	53,623	43,893	9,721	53,613
Total funds carried forward at 31 March	30	44,692	9,664	1,000	55,356	43,519	10,104	53,623

Note 1 gives details of the basis of reporting for the financial statements.

The notes on pages 63–95 form part of these financial statements.

The Prince's Trust had no endowment Funds in 2017/18.

There are no recognised gains and losses other than those passing through the consolidated statement of financial activities. All of the operations are continuing in the group.

GROUP CONSOLIDATED AND CHARITY BALANCE SHEETS AS OF 31 MARCH 2019

	Note	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Fixed assets					
Intangible assets	14	7,182	7,294	7,181	7,292
Tangible assets	15	18,905	23,526	18,875	23,515
Investments – Fixed Asset	16	13,399	14,782	13,399	14,782
Investments – Property	16	319	7,705	319	7,705
Investment in subsidiaries		–	–	–	–
Programme Related Investments – loans to supported businesses (net of provisions):					
— Amounts recoverable within one year	18	1,394	912	1,394	912
— Amounts recoverable in more than one year	18	–	1,150	–	1,150
Total fixed assets		41,199	55,369	41,168	55,356
Current assets					
Stocks	19	47	53	–	–
Debtors	20	8,046	10,743	9,978	10,702
Cash held for investment purposes	21	2,015	–	1,470	–
Cash at bank and in hand	21	28,978	11,120	24,804	6,796
Total current assets		39,086	21,916	36,252	17,498
Creditors: amounts falling due within one year	22	21,042	9,589	20,823	7,728
Net current assets		18,044	12,327	15,429	9,770
Total assets less current liabilities		59,243	67,696	56,597	65,126
Creditors: amounts falling due after one year	23	249	10,060	249	10,460
Provisions for liabilities and charges	24	981	1,085	992	1,043

Net assets	58,013	56,551	55,356	53,623
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The Funds of the Group/Charity					
Restricted income funds	28	12,353	12,643	9,664	10,104
Endowment Funds		1,000	–	1,000	–
Unrestricted income funds		44,660	43,908	44,692	43,519
Total Group/Charity funds	29	58,013	56,551	55,356	53,623

The notes on pages 63–95 form part of the financial statements. The financial statements on pages 59–95 were approved by the Trustees on 24 September 2019 and were signed on their behalf by:

John Booth
Chairman
24 September 2019

GROUP CONSOLIDATED CASHFLOW STATEMENT

Notes to the Consolidated Statement of Cash Flows	Note	2019 £'000	2018 £'000
Cash flows from operating activities:			
Net cash generated from operating activities	A	14,242	4,407
Cash flows from investing activities:			
Investment income		247	252
Net Proceeds from the sale of Prince's Trust House (PTH)		25,196	–
Proceeds from the sale of property, plant and equipment		–	903
Purchase of property, plant and equipment		(11,862)	(6,672)
Proceeds from sale of investments (excluding PTH)		5,881	11,167
Purchase of investments		(4,596)	(10,797)
Increase/(decrease) in cash and deposits (Investments assets)		576	(559)
Net cash generated from/(used) in investing activities			
		15,442	(5,706)
Cash flows from financing activities:			
Repayments of borrowing		(9,828)	(753)
Cash inflows from new borrowing		17	8
Net cash used in financing activities			
		(9,811)	(745)
Change in cash and cash equivalents in the year			
		19,873	(2,044)
Cash and cash equivalents at the beginning of the year		11,120	13,164
Cash and cash equivalents at the end of the year	B	30,993	11,120

Note A: Reconciliation of net income to net cash inflow from operating activities

	2019 £'000	2018 £'000
Net income for the year (as per the statement of financial activities)	1,462	2,536
Adjustments for:		
Depreciation charges	2,292	1,526
Gains on investments	(3,977)	(835)
Dividends, interest and rents from investments	(255)	(506)
Loss on the sale of fixed assets	–	95
Decrease in stocks	6	13
Decrease/ (Increase) in debtors	2,697	(1,901)
Increase in creditors	11,349	70
Decrease in programme investments	1,442	4,951
Provision for and write off of loans	(774)	(1,542)
	14,242	4,407

Note B: Analysis of cash and cash equivalents

	2019 £'000	2018 £'000
Cash held for investment purposes	2,015	–
Cash at bank and in hand	28,978	11,120
Total cash and cash equivalents		
	30,993	11,120

NOTES TO THE ACCOUNTS

1 PRINCIPAL ACCOUNTING POLICIES

Basis of Preparation

The financial statements have been prepared on the going concern basis. There are no material uncertainties about The Prince's Trust (Charity) or its subsidiaries' ability to continue. The Charity is a public benefit entity. The accounting policies have been applied consistently throughout the financial statements in both the current year and the prior year.

Basis of Accounting

The Charities Act 2011 requires financial statements to be prepared in accordance with Charities (Accounts and Reports) Regulations 2008. These financial statements have been prepared to give a 'true and fair view' and have departed from the Charities (Accounts and Reports) Regulations 2008 only to the extent required to provide a 'true and fair view'. This departure has involved following Accounting and Reporting by Charities preparing their financial statements in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) effective from 1 January 2015 rather than the Accounting and Reporting by Charities: Statement of Recommended Practice effective from 1 April 2005 which has since been withdrawn.

The consolidated financial statements have been prepared in accordance with the following:

Financial Reporting Standard 102 – 'The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland' ('FRS 102')

The Statement of Recommended Practice 'Accounting and Reporting by Charities' FRS 102 as revised in 2015 ('the SORP 2015')

The Charities Act 2011 and The Charities and Trustee Investment (Scotland) Act 2005

The historical cost convention, with the exception of investments which are included at fair value

Basis of Consolidation

'Group' refers to The Prince's Trust and all its subsidiary undertakings. For the year ended 31 March 2019, the results, assets and liabilities of the following subsidiaries have been included in the financial statements:

Prince's Trust Trading Limited
Prince's Trust International
Prince's Trust Australia
Prince's Trust Canada
Prince's Trust New Zealand
Prince's Trust America

Amounts were consolidated on a line by line basis.

Income and expenditure relating to subsidiaries have been included in the consolidated Financial Statements from the date at which each entity became part of the Prince's Trust Group. Where, upon joining the group, the fair value of assets exceeded the fair value of liabilities in an entity, the resulting gain has been recognised separately within income from donations (see note 3). Transactions in local currency have been converted to GBP in the SOFA using an average exchange rate between the point of joining the group and the end of the financial year. Balances have been converted using the exchange rate at 31 March 2019 and a foreign exchange gain/loss adjustment has been posted to account for the difference between the opening and closing balance sheet rates.

There were no differences in accounting policies between the subsidiaries and The Prince's Trust Group policies which would result in a material misstatement.

The Charity prepares a consolidated cash flow statement and has therefore taken advantage of the exemption conferred by FRS 102 Section 1 not to prepare a cash flow statement for the Charity.

The prior year charity income and expenditure has been adjusted for an overstatement of £2,006k, with a no impact on net income. This related to funds which were received by the charity in the prior year on behalf of other entities.

Income

Income is accrued and included in the SOFA when the Group is entitled to the income, receipts can be quantified and the receipt is probable.

Grants receivable and legacies are included in the SOFA when The Trust believes it has entitlement, receipt is probable and the amount can be measured reliably. Donations are accounted for when received, except sponsorships from events which is recognised when the event takes place and major gifts which are recognised on a receivable basis where receipt is probable, there is entitlement to the income and this can be measured reliably. Grants from government and income from other public sector contracts have been recorded as income from charitable activities. All income is shown gross of related expenditure. Tax credits receivable from gift aid donations are recognised at the time of the donation.

Income is deferred where the donor has specified that the income is to be expended in a future period or where contractual conditions for entitlement will be met in a future period. Income is also deferred when the conditions applying to the grant are not wholly within the control of The Trust.

Retail income is accounted for when the sale takes place.

Donations in kind comprise goods, services and facilities donated to The Trust which would otherwise have had to be purchased. They are valued at the amount that The Trust would have paid in order to obtain them and are included both in income and expenditure.

Expenditure

All expenditure is accounted for on an accruals basis and has been classified under headings that aggregate all costs related to the category. Where costs cannot be directly attributed to particular headings they have been allocated to activities on a basis consistent with the use of resources.

1 PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

The expenditure on raising funds includes the salaries and overhead costs of the staff who undertake fundraising activities and the marketing and publicity costs associated with raising the profile of The Trust (but not those which are used in an educational manner in furtherance of the charity's objects).

Grants payable, including multi-year grants, are recognised in the SOFA when awarded and the recipient has the control of meeting the conditions that have been communicated.

Expenditure on charitable activity includes the write off and movement in provision of loans to supported businesses. Other direct costs included within charitable activity expenditure comprise costs generated centrally and locally, identifiable as arising directly from the delivery of The Trust's programmes of charitable work.

Support costs include the salaries of those managerial staff which are not directly attributable to a particular programme of charitable work, governance costs, and of finance, IT, HR and other administrative staff and all office running costs and consumables and other overheads not specifically attributable to a particular programme of charitable work. Support costs are allocated to costs of generating funds and charitable activities on the basis of the relative size of the business units involved with fundraising and charitable work. The size of these functions is determined by reference to the number of staff (full time equivalents) in each business unit. Irrecoverable VAT is included with the item of expense to which it relates.

Intangible assets

Intangible fixed assets costing more than £500 are capitalised and are valued at their purchase cost, including any incidental expenses of acquisition. Any impairment is recognised in the year in which it occurs in the corresponding SOFA category. Amortisation is provided on all intangible fixed assets (excluding assets under construction, which will be amortised as brought into use, but including donated assets) at rates calculated to write off the cost, less estimated residual values, on a straight-line basis over their expected useful economic lives as follows:

Databases and software 6–15 years

The useful economic life applied to each asset category is reviewed annually to ensure this is appropriate.

Tangible assets

Tangible fixed assets costing more than £500 are capitalised and are valued at their purchase cost, including any incidental expenses of acquisition. Any impairment is recognised in the year in which it occurs in the corresponding SOFA category. Donated assets are capitalised at a value equivalent to their notional cost at the time of acquisition. Depreciation is provided on all tangible fixed assets (excluding land but including donated assets) at rates calculated to write off the cost, less estimated residual values, on a straight-line basis over their expected useful economic lives as follows:

Freehold Buildings 50 years
Plant and equipment 5 years
Computer equipment 6–15 years
Fixtures and Fittings 10 years
Leasehold improvements Over the lease

The useful economic life applied to each asset category is reviewed annually to ensure this is appropriate.

Fixed asset investments

Listed investments are valued at bid-market value at the balance sheet date. Gains and losses on sales of investments and unrealised revaluation surpluses or deficits are calculated by reference to the opening carrying amount and are shown on the face of the SOFA. Donated investment assets are valued at fair market value. Investments in subsidiaries are held at cost but, where necessary, impairment reviews have been conducted and reflected in the valuation stated.

Investment properties

The investment properties are shown at the fair value in the balance sheet and the valuation has been provided by the independent, external surveyors. For the London and Glasgow properties, the investment method of valuation was adopted.

The portion of properties that is used by The Trust's own use is held at historical cost within tangible assets.

Programme related investments

Programme-related investments are held to further the charitable purposes of the Charity. They are held at cost less any provision for impairment. They are public benefit concessionary loans, which are arrangements entered into below the prevailing rate of interest, are not repayable on demand and are for the purposes of furthering the objectives of the Charity. Where a concessionary loan arrangement is entered into, the loan paid is retained on the balance sheet at the loan amount less an appropriate provision made for impairment.

Loans are made to individuals to start-up businesses and are repayable over periods up to five years. Young people are eligible to apply for a loan if they are participating on the Enterprise programme with limited access to other funding.

Applicants must present a business plan to a panel that makes a recommendation to The Trust for each applicant regarding the suitability of the young person to run a business and the likelihood of the business's survival. A senior staff member with delegated authority makes the final decision on the loan application, based on affordability and viability of the business.

In prior years, loans awarded in the year include loans issued and outstanding loan commitments. Outstanding loan commitments were those successful loan applications where a loan was not yet issued however a constructive obligation exists between The Prince's Trust and the young person.

The Trust is authorised by the Financial Conduct Authority (FCA); we submitted financial information to them in May 2019 based on loan book data at the end of March 2019. The review of loan balances at that stage confirmed consistency to the values reported at Note 18 to the financial statements.

1 PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Repayments are normally collected by direct debits or standing orders from the bank accounts of the businesses on a monthly basis. A specific provision is made against the aggregate value of loans issued, based on past experience and on management's current expectations. Loans are only written off when there is no realistic prospect of recovering any further repayments. Interest is charged at 3% of the total loan amount for each year of the agreed term except for all loans provided by Start-Up Loan Company where interest is charged at 6.2% APR. Interest charged on loans represents a management fee and is recognised as the loan is repaid and not at the point of loan award.

Impairment of fixed assets and investments

Fixed assets and investments are subject to review for impairment when there is an indication of a reduction in their carrying value. Any impairment is recognised in the year in which it occurs in the corresponding SOFA category.

Stocks

Stocks consist of purchased goods for resale. Stocks are valued at the lower of cost and net realisable value. Where necessary, provision is made for obsolete, slow moving and defective stock.

Discounting

The long-term loans included in creditors falling due after one year have been discounted to the present value by using the effective interest rate.

Pensions

The Prince's Trust has arranged a defined contribution pension scheme for its staff. The assets of the scheme are not owned by The Trust. Pension contributions charged in the SOFA represent the contributions payable by The Trust in the year.

Operating Leases

Rentals payable under operating leases are charged to the SOFA on an accruals basis.

Contractual liabilities

The Trust provides for legal or constructive obligations that are of uncertain timing or amount at the balance sheet date on the basis of the best estimate of the expenditure required to settle the obligation.

Foreign currencies

Transactions in foreign currencies during the year are translated at the rate ruling at the transaction date. Foreign currency balances are translated at the rate of exchange prevailing at the balance sheet date.

Foreign currency gains/(losses) are calculated as the difference between the book value of an asset at the balance sheet date less the sterling equivalent at the transaction date of disposal of that asset or the subsequent balance sheet date.

Financial instruments

The Charity has financial assets and financial liabilities of a kind that qualify as basic financial instruments. Basic financial instruments are initially recognised at transaction value and subsequently measured at their settlement value. The Charity has only taken reduced disclosure exemptions for sections 11 and 12 of FRS 102.

Financial assets

Basic financial assets, including trade and other receivables, cash and bank balances and investments in commercial paper, are initially recognised at transaction price.

At the end of each reporting period financial assets measured at amortised cost are assessed for objective evidence of impairment. If an asset is impaired the impairment loss is the difference between the carrying amount and the present value of the estimated cash flows discounted at the asset's original effective interest rate. The impairment loss is recognised in the SOFA.

If there is decrease in the impairment loss arising from an event occurring after the impairment was recognised the impairment is reversed. The reversal is such that the current carrying amount does not exceed what the carrying amount would have been had the impairment not previously been recognised. The impairment reversal is recognised in the SOFA.

Other financial assets, including investments in equity instruments which are not subsidiaries, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in the SOFA, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Financial assets are derecognised when (a) the contractual rights to the cash flows from the assets expire or are settled, or (b) substantially all the risks and rewards of the ownership of the asset are transferred to another party or (c) control of the asset has been transferred to another party who has the practical ability to unilaterally sell the asset to an unrelated third party without imposing additional restrictions.

Financial liabilities

Basic financial liabilities, including trade and other payables, bank loans and loans from fellow group companies, are initially recognised at the transaction price, unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future receipts discounted at a market rate of interest. Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities.

Financial liabilities are derecognised when the liability is extinguished, that is when the contractual obligation is discharged, cancelled or expires.

1 PRINCIPAL ACCOUNTING POLICIES (CONTINUED)

Offsetting

Financial assets and liabilities are offset and the net amounts presented in the financial statements when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a basis or to realise the asset and settle the liability simultaneously.

Volunteers

The Trust is grateful to the thousands of volunteers give their time freely to nurture and develop our young people. The value of this is not recognised in the Financial Statements.

Funds

The funds of The Trust have been segregated as follows:

Restricted Funds consist of donations, legacies and grants received, for which the donor or grant giver has specified the purposes for which the resources can be utilised. Outgoing resources on restricted funds reflect the appropriate expenditure that has been charged to those funds.

Restricted funds are disclosed by programme in the notes to the financial statements. Individual restricted funds are disclosed where these are material in value.

Unrestricted Funds consist of all other income that has not been restricted. They are expendable at the discretion of the Trustees in furtherance of the objects of The Trust.

Transfers are made between funds where there is a release of restricted funds to unrestricted funds or charges are made between funds.

2 CRITICAL ACCOUNTING JUDGEMENTS AND KEY ESTIMATES AND ASSUMPTIONS

Estimates and assumptions are continually evaluated and are based on historical evidence and other factors, including expectations of future events that are believed to be reasonable under the circumstances have been made by The Trust in recognising investment property and long-term liabilities and assets.

a) Critical judgements in applying the entity’s accounting policies

(i) Exemptions on transition to FRS 102
The Charity has elected to use the exemption provided in FRS 102 regarding the restatement of lease incentives entered into before the date of transition.

b) Key estimates and assumptions
The Charity makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

(i) Investment property valuation
There is inherent uncertainty in the valuation of areas of freehold property which are leased to earn investment income. The properties are valued by an independent valuer, who holds a recognised and relevant professional qualification, as at the reporting date and the gain or loss on unrealised property and investment assets is recognised in the SOFA. Please refer to Note 16 for more information.

(ii) Holiday accrual
The calculation of the value of annual leave not taken as at the reporting date includes an assumption that employees have holiday carried forward of 5 days, which is the maximum normally allowed.

(iii) Dilapidations
The calculation of the value of amounts payable in dilapidation costs as at the reporting date includes an assumption this would be payable to the landlord where the planned exit is confirmed.

(iv) Fixed Assets
Management has applied assumptions in relation to the categorisation of some assets between tangible and intangible assets.

3 INCOME AND ENDOWMENTS FROM DONATIONS AND LEGACIES

Group	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total 2019 £'000	Total 2018 £'000
Corporate donations	2,455	11,800	–	14,255	13,070
Grant from The Queen's Trust	–	495	–	495	825
Grant from The Prince of Wales's Charitable Foundation	–	405	–	405	1,500
Charitable Trusts	1,076	7,260	–	8,336	6,541
Individual donations	7,731	10,385	1,000	19,116	20,205
Legacies	824	–	–	824	1,072
Donations in kind	2,835	855	–	3,690	4,355
International subsidiary income	–	–	–	–	1,106
	14,921	31,200	1,000	47,121	48,674

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total 2019 £'000	Total 2018 £'000
Corporate donations	2,455	10,627	–	13,082	12,566
Grant from The Queen's Trust	–	495	–	495	825
Grant from The Prince of Wales's Charitable Foundation	–	50	–	50	300
Charitable Trusts	1,076	5,918	–	6,994	6,256
Individual donations	7,732	9,728	1,000	18,460	19,147
Legacies	824	–	–	824	1,072
Donations in kind	2,835	717	–	3,552	4,324
	14,922	27,535	1,000	43,457	44,490

At 31 March 2019, in addition to legacy income that has been included in the financial statements, The Prince's Trust expected to benefit from a number of legacies from estates for which the administration had yet to be finalised. The Trust's future income from these legacies is estimated at £2,356k (2017/18: £1,108k). Accrued legacy income included within the financial statements amounts to £92k (2017/18: £420k).

International subsidiary income represents the value of net assets acquired by The Prince's Trust Group when Prince's Trust Australia and Prince's Trust Canada became part of the group mid-way through the previous financial year.

Donations in kind represent the estimated cost of services donated to the Group and Charity, at the value at which The Trust would have paid.

These amounts are included as costs in the appropriate expenditure category and consist of:

Group and Charity	2019 £'000	2018 £'000
Advertising and publicity	1,434	2,000
Charitable programme facilities	1,288	1,426
Other professional fees	72	11
Seconded staff	340	346
Other	302	352
Audit fees	167	175
Office and occupation costs	87	45
	3,690	4,355

4 INCOME FROM CHARITABLE ACTIVITIES

Group	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Public sector contracts for operational programmes				
Income from local and national Government	1	2,674	2,675	4,583
Other public sector sources	–	2,062	2,062	2,142
European Union income	–	4,297	4,297	5,965
Big Lottery Fund	–	2,815	2,815	3,932
	1	11,848	11,849	16,622
Fees from programme attendance				
Achieve fees	–	–	–	–
School fees – Fairbridge programme	4	–	4	17
Qualifications income	627	–	627	410
Employers' fees – Team programme	153	–	153	125
Training fees	759	–	759	826
Other income from charitable activities	–	63	63	79
	1,543	63	1,606	1,457
	1,544	11,911	13,455	18,079

Income in the form of government grants from local and national government support the Group's charitable activities and can be further analysed as follows:

Group	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Department for Business, Innovation and Skills	1	129	130	1,684
England	–	558	558	934
Northern Ireland	–	106	106	166
Scotland	–	1,677	1,677	1,599
Wales	–	–	–	71
Canadian government	–	204	204	129
	1	2,674	2,675	4,583

4 INCOME FROM CHARITABLE ACTIVITIES (CONTINUED)

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Public sector contracts for operational programmes				
Income from local and national government	1	2,470	2,471	4,442
Other public sector sources	–	2,062	2,062	2,133
European Union income	–	4,297	4,297	5,966
Big Lottery Fund	–	2,815	2,815	3,933
	1	11,644	11,645	16,474
Fees from programme attendance				
Achieve fees	–	–	–	–
School fees – Fairbridge programme	4	–	4	16
Qualifications income	628	–	628	412
Employers' fees – Team programme	153	–	153	125
Training fees	759	–	759	827
Other income from charitable activities	0	–	–	7
	1,544	–	1,544	1,387
	1,545	11,644	13,189	17,861

Income in the form of government grants from local and national government support the Charity's charitable activities and can be further analysed as follows:

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Department for Business, Innovation and Skills	1	129	130	1,691
England	–	558	558	934
Northern Ireland	–	106	106	166
Scotland	–	1,677	1,677	1,580
Wales	–	–	–	71
	1	2,470	2,471	4,442

5 INCOME FROM OTHER TRADING ACTIVITIES

Group	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Income from fundraising events	2,661	–	2,661	2,127
Sponsorship	1,474	–	1,474	1,578
Sale of goods	1,632	–	1,632	1,262
Income from training	51	2	53	71
Rental	75	–	75	58
Other	10	34	44	13
	5,903	36	5,939	5,109

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Other	2,154	–	2,154	1,797
	2,154	–	2,154	1,797

The unrestricted income is generated by the subsidiary Prince's Trust Trading Limited, the results of which are shown in Note 17.

6 INCOME FROM INVESTMENTS

Group	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Income from fixed asset investments	216	–	216	252
Interest received on programme related investments	8	–	8	244
Bank interest receivable	18	13	31	10
	242	13	255	506

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Total 2019 £'000	Total 2018 £'000
Income from fixed asset investments	215	–	215	253
Interest received on programme related investments	8	–	8	242
Bank interest receivable	17	–	17	4
	240	–	240	499

7 EXPENDITURE ON RAISING FUNDS

Group	Direct staff costs £'000	Other direct costs £'000	Allocated support Costs £'000	Total 2019 £'000	Total 2018 £'000
Cost of raising funds	4,369	945	4,208	9,522	8,621
Fundraising through trading	847	2,375	528	3,750	3,287
Investment management costs	–	95	–	95	64
	5,216	3,415	4,736	13,367	11,972

Charity	Direct staff costs £'000	Other direct costs £'000	Allocated support Costs £'000	Total 2019 £'000	Total 2018 £'000
Cost of raising funds	4,192	762	3,805	8,759	7,980
Fundraising through trading	–	–	–	–	–
Investment management costs	–	95	–	95	64
	4,192	857	3,805	8,854	8,044

The costs of fundraising through trading are analysed further in Note 17 showing the results of The Prince's Trust Trading subsidiary.

8 EXPENDITURE ON CHARITABLE ACTIVITIES

Group	Grant Funding (see Note 10) £'000	Direct staff costs £'000	Other direct costs £'000	Allocated Support costs £'000	Total 2019 £'000	Total 2018 £'000
Enterprise programme	385	4,413	372	4,840	10,010	10,266
Team programme	–	1,943	899	2,120	4,962	5,829
Awards programmes	722	548	36	552	1,858	2,559
Achieve programme	–	2,292	298	2,557	5,147	5,425
Get into programme	13	2,714	2,816	2,712	8,255	7,771
Get Started programme	–	1,175	961	1,327	3,463	4,696
Local programmes & pilots	22	2,367	643	2,409	5,441	10,450
Adventurous Activities	–	1,511	397	1,757	3,665	2,823
Fairbridge	–	3,490	581	3,934	8,005	8,101
Prince's Trust Online	–	1,052	279	904	2,235	–
Prince's Trust International	–	245	577	559	1,381	708
Prince's Trust Australia	–	–	255	676	931	340
Prince's Trust Canada	–	608	362	90	1,060	210
Prince's Trust New Zealand	5	83	54	–	142	–
	1,147	22,441	8,530	24,437	56,555	59,178

Prince's Trust Canada become part of The Prince's Trust Group in February 2019. The prior year comparatives have been apportioned for the period they were part of The Group.

Charity	Grant Funding (see Note 10) £'000	Direct staff costs £'000	Other direct costs £'000	Allocated Support costs £'000	Total 2019 £'000	Total 2018 £'000
Enterprise programme	385	4,413	372	4,840	10,010	10,266
Team programme	–	1,943	899	2,120	4,962	5,829
Awards programmes	722	548	36	552	1,858	2,559
Achieve programme	–	2,292	298	2,557	5,147	5,425
Get into programme	13	2,714	2,816	2,712	8,255	7,773
Get Started programme	–	1,175	961	1,327	3,463	4,697
Local programmes & pilots	22	2,367	643	2,409	5,441	10,450
Adventurous Activities	–	1,511	397	1,757	3,665	2,823
Fairbridge	–	3,490	581	3,934	8,005	8,101
Prince's Trust Online	–	1,052	279	904	2,235	–
	1,142	21,505	7,282	23,112	53,041	57,923

9 SUPPORT COSTS

Group	Expenditure on raising funds £'000	Charitable expenditure £'000	Total 2019 £'000	Total 2018 £'000
Staff costs:				
Managerial staff	379	1,514	1,893	1,582
Communications and marketing	280	545	825	736
Finance, IT, HR, H&S & administration	1,257	6,026	7,283	6,425
Recruitment, secondment & other costs	215	1,416	1,631	1,670
Other expenditure:				
Office rents, maintenance & consumables	944	5,681	6,625	6,749
Staff travel and vehicle costs	312	1,817	2,129	1,704
Sundry other fees and costs	1,349	7,738	9,087	8,194
	4,736	24,737	29,473	27,060

Charity	Expenditure on raising funds £'000	Charitable expenditure £'000	Total 2019 £'000	Total 2018 £'000
Staff costs:				
Managerial staff	177	1091	1,268	1,105
Communications and marketing	88	544	632	565
Finance, IT, HR, H&S & administration	932	5738	6,670	5,815
Recruitment, secondment & other costs	215	1326	1,541	2,467
Other expenditure:				
Office rents, maintenance & consumables	918	5,340	6,258	6,745
Staff travel and vehicle costs	273	1,678	1,951	1,686
Sundry other fees and costs	1,202	7,395	8,597	7,953
	3,805	23,112	26,917	26,336

10 GRANTS PAYABLE

The following table shows grants made in the year to individuals and institutions:

	2019 £'000	2019 number of awards	2018 £'000	2018 number of awards
Grants to individual beneficiaries:				
Enterprise programme grants	385	1,075	472	1,402
Development awards	722	3,507	707	4,012
Total grants to individuals	1,107	4,582	1,179	5,414
Grants to clubs and other institutions:				
Get into programmes	13		3	
Local programmes & pilots	22		15	
	1,142		1,197	

Grants to individual beneficiaries

Enterprise programme awards to individuals are either for test marketing projects or to start up new businesses. Development Awards are described in more detail in the Trustees' Report.

Grants to clubs and other institutions

During 2018/19, there were 1,008 Achieve clubs (2017/18: 1,622) run from schools, Pupil Referral Units, Young Offender Institutes and other centres across the UK. Grants to these clubs and other institutions for local programmes & pilots were normally up to £5,000.

Grant-making activities occur under the charitable activities undertaken within the Enterprise, Awards and Achieve programmes, and within local programmes and pilots. Note 9 provides detail regarding the support costs allocated to these activities.

11 GROUP EMPLOYEE INFORMATION AND TRUSTEES' EMOLUMENTS

Staff members	2019 No.	2018 No.
Average headcount of employees analysed by function:		
Charitable purposes and support staff	1,106	1,097
Fundraising	135	166
	1,241	1,263
	2019 No.	2018 No.
Average monthly number of employees analysed by function:		
Charitable purposes and support staff	977	1,045
Fundraising	130	160
	1,107	1,205
	2019 £'000	2018 £'000
Staff costs for the above employees were:		
Wages and salaries	32,580	33,981
Social security costs	3,265	3,226
Pensions and post-retirement benefits	1,717	1,246
	37,562	38,453

11 GROUP EMPLOYEE INFORMATION AND TRUSTEES' EMOLUMENTS (CONTINUED)

The Prince's Trust also paid £1,502k (2017/18: £176k) in redundancies during the year. Of this, £7k (2017/18: £52k) was related to ex-gratia payments. The nature of the payments is due to restructuring and is accounted for on accrual basis. This was funded by unrestricted income.

The Trust received donations in kind for the services of seconded staff valued at £340k (2017/18: £346k).

Employee Numbers

The following number of employees earned emoluments in respect of the year in excess of £60,000 within the bands shown below. This represents Group employees including all Prince's Trust subsidiary entities. Emoluments include taxable benefits but exclude employer pension costs.

	2019 No.	2018 No.
£60,001 – £70,000	22	8
£70,001 – £80,000	10	9
£80,001 – £90,000	8	5
£90,001 – £100,000	4	3
£100,001 – £110,000	–	1
£110,001 – £120,000	–	2
£120,001 – £130,000	4	1
£130,001 – £140,000	1	1
£140,001 – £150,000	–	–
£150,001 – £160,000	1	1
£160,001 – £170,000	–	–
£170,001 +	1	–

The Prince's Trust paid £123k (2017/18: £120k) into defined contribution schemes for 27 (2017/18: 28) higher paid employees.

Key Management Personnel is defined as the Senior Management Team; see further details on page 37.

	2019 £'000	2018 £'000
Key Management Personnel aggregate emoluments	1,615	1,244

Trustee Emoluments

No trustee received salaries, fees, reimbursement of travel expenses or other benefits during the year (2017/18: £nil). Total donations from trustees are disclosed in Note 31.

12 TAXATION

The Charity was a registered charity throughout the year. As such it is not liable to corporation tax on the surplus of income over expenditure for the year (s478 CTA 2010) or gains arising from the disposal of assets (s256 TCGA 1992) so far as the proceeds are used for charitable purposes only.

The Charity is registered for VAT and, where applicable, expenditure is recorded net of recoverable VAT.

13 NET INCOME FOR THE YEAR

Net income for the year is stated after charging:

	2019 £'000	2018 £'000
Depreciation of intangible and tangible fixed assets	2,289	826
Operating lease rentals:		
— Land and buildings	2,828	1,469
— Other	140	209
Auditors' remuneration:		
— For external audit only – group and Charity	184	160
— For external audit only – UK subsidiaries	22	23
— For external audit only – Overseas subsidiaries	23	23
— Other services	7	23

The auditors' remuneration for the group and charity was £184k (2017/18: £160k), of which £139k (2017/18: £143k) represents donated services. The auditors made no charge for the audit of Prince's Trust Trading Limited (2017/18: nil), where the value of the donated services was £10k (2017/18: £12k). The auditors' remuneration for Prince's Trust International was £12k (2017/18: £10k). Other auditors' remuneration of £7k (2017/18: £23k) related to tax, VAT and consulting services. The audit of Prince's Trust Canada was undertaken by PwC in Canada (£3k, 2017/18: £3k) and the audit of Prince's Trust Australia was undertaken as donated services by EY in Australia (£20k, 2017/18: £20k).

14 INTANGIBLE ASSETS

Group	Databases and Software £'000	Assets under construction £'000	Total £'000
Cost or valuation on transfer			
At 1 April 2018	8,516	453	8,969
Additions	854	167	1,021
Disposals	–	–	–
Reclassification	453	(453)	–
At 31 March 2019	9,823	167	9,990
Accumulated Amortisation			
At 1 April 2018	1,675	–	1,675
Charge for year	1,133	–	1,133
Disposals	–	–	–
Reclassification	–	–	–
At 31 March 2019	2,808	–	2,808
Net book value			
At 31 March 2019	7,015	167	7,182
At 31 March 2018	6,841	453	7,294

Charity	Databases and Software £'000	Assets under construction £'000	Total £'000
Cost or valuation on transfer			
At 1 April 2018	8,502	453	8,955
Additions	854	167	1,021
Disposals	–	–	–
Reclassification	453	(453)	–
At 31 March 2019	9,809	167	9,976
Accumulated Amortisation			
At 1 April 2018	1,663	–	1,663
Charge for year	1,132	–	1,132
Disposals	–	–	–
Reclassification	–	–	–
At 31 March 2019	2,795	–	2,795
Net book value			
At 31 March 2019	7,014	167	7,181
At 31 March 2018	6,839	453	7,292

15 TANGIBLE ASSETS

Group	Freehold Land & Buildings £'000	Fixtures & Fittings £'000	Computer Equipment £'000	Plant & Equipment £'000	Leasehold Improvements £'000	Assets under construction £'000	Total £'000
Cost or valuation on transfer							
At 1 April 2018	16,246	2,482	3,645	115	4,573	236	27,297
Additions	–	14	48	–	70	10,709	10,841
Disposals	(14,106)	(1,666)	–	–	(71)	–	(15,843)
Reclassification	–	7	(7)	–	–	–	–
At 31 March 2019	2,140	837	3,686	115	4,572	10,945	22,295
Accumulated Depreciation							
At 1 April 2018	562	1,000	1,335	69	805	–	3,771
Charge for year	112	205	485	23	334	–	1,159
Disposals	(515)	(985)	–	–	(40)	–	(1,540)
Reclassification	–	5	(5)	–	–	–	–
At 31 March 2019	159	225	1,815	92	1,099	–	3,390
Net book value							
At 31 March 2019	1,981	612	1,871	23	3,473	10,945	18,905
At 31 March 2018	15,684	1,482	2,310	46	3,768	236	23,526

Charity	Freehold Land & Buildings £'000	Fixtures & Fittings £'000	Computer Equipment £'000	Plant & Equipment £'000	Leasehold Improvements £'000	Assets under construction £'000	Total £'000
Cost or valuation on transfer							
At 1 April 2018	16,246	2,482	3,615	115	4,573	236	27,267
Additions	–	–	35	–	70	10,709	10,814
Disposals	(14,106)	(1,666)	–	–	(71)	–	(15,843)
Reclassification	–	–	–	–	–	–	–
At 31 March 2019	2,140	816	3,650	115	4,572	10,945	22,238
Accumulated Depreciation							
At 1 April 2018	562	1,000	1,316	69	805	–	3,752
Charge for year	112	203	479	23	334	–	1,151
Disposals	(515)	(985)	–	–	(40)	–	(1,540)
Reclassification	–	–	–	–	–	–	–
At 31 March 2019	159	218	1,795	92	1,099	–	3,363
Net book value							
At 31 March 2019	1,981	598	1,855	23	3,473	10,945	18,875
At 31 March 2018	15,684	1,482	2,299	46	3,768	236	23,515

	Total £'000
Profit realised on the Disposal of Prince's Trust House during 2018/19	
Cash consideration	27,293
Investment Asset Value	(7,450)
Fixed Asset Value	(14,303)
Associated costs	(2,097)
Profit realised	3,443

16 INVESTMENTS

Group and Charity	2019 £'000	2018 £'000
Listed investments at market value:		
Open Ended Investment Companies	5,873	7,777
Common Investment Funds	2,894	788
Unit Trusts	133	554
Other managed funds	2,660	2,307
UK equities	70	169
Fixed interest investments	288	366
Gilts and cash	1,481	2,821
Total Fixed Asset Investments	13,399	14,782
Eldon St, London EC1	–	7,450
Wolfson House, Glasgow	319	255
Total Property Investments	319	7,705

Group and Charity	2019 £'000	2018 £'000
Investment assets in the UK	6,602	15,311
Investment assets outside the UK	7,116	7,176
Total Fixed Asset Investments	13,718	22,487
Balance brought forward	22,487	20,363
Acquisitions at cost	4,596	10,797
Proceeds of disposals	(5,881)	(11,167)
Cash held for investment	(576)	559
Disposal of Prince's Trust House (Investment property)	(7,450)	–
Net gains in value of investments	542	835
Write down of investment	–	–
Transfer from tangible assets to investment properties	–	1,100
Balance carried forward	13,718	22,487

The Trustees believe that the carrying value of the investments is supported by their underlying net assets. The following investments are considered significant and contribute more than 5% of the total investment value: An analysis of the gain on disposal of Prince's Trust House is included at the bottom of note 15.

16 INVESTMENTS (CONTINUED)

Investment	% Contribution to Total Investment
Stewart Investors Global Emerging, Markets Leaders Fund	7.42%
Findlay Park American Fund	10.52%
Charities Property Fund	5.98%

The investment properties are shown at the fair value in the balance sheet and the valuation has been provided by the external surveyors. The properties portion that is used by the Trust for its own use is held at historical cost within tangible assets.

Prince's Trust House was disposed of during the year. A valuation has been prepared for Wolfson House on the basis of the market value which is defined as the estimated amount for which an asset or liability should be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion.

The valuation reports for both properties were prepared by CBRE Limited, independent property valuer, who is qualified for purpose of valuation as per the Red Book.

CBRE Limited confirms that "Fair Value reported is effectively the market value of the properties and does not have any restrictions on the realisability of the investment property".

The Prince's Trust does not have any contractual obligations to purchase, construct or develop investment property or for repairs, maintenance or enhancements.

17 INVESTMENT IN SUBSIDIARIES

The Charity controls the operations of the following subsidiaries through the ownership of share capital or as a sole member:				
Name		Control	Interest	Activity
Prince's Trust Trading Limited	Company Registration No. 3161821	100% Share Capital	2 ordinary £1 shares	Fundraising activities and operation of Tomorrow's Store
Prince's Trust International	Company Registration No. 9090276 Charity No. 1159815	Deemed Control	Sole Member	Charitable activities in the international sector
Prince's Trust Australia	Prince's Trust Australia is a public limited company and registered as a charity with the Australian Charities and Not-for-profits Commission no. ABN 73 161 872 993.	Deemed Control	Sole Member	Charitable activities in Australia
Prince's Trust Canada	Designated as a Charitable Organisation in Canada with the registered number 83229 5406 RR0001	Deemed Control	Sole Member	Charitable activities in Canada
Prince's Trust New Zealand	Registered as a charity with registered number CC56358	Deemed Control	Settlor	Charitable activities in New Zealand
Prince's Trust America	Registered as a not-for-profit EIN: 82-5457122	Deemed Control	Sole Member	Charitable activities in USA

17 INVESTMENT IN SUBSIDIARIES (CONTINUED)

The Prince's Trust supports Prince's Trust International with the provision of administrative resource, including the monitoring of programmes.

The Trust has made a working capital facility of up to £1.2m available to Prince's Trust International. There was no drawdown of this facility in 2018/19 (2017/18 £nil).

The Prince's Trust and Prince's Trust International together support Prince's Trust Australia, Prince's Trust Canada and Prince's Trust New Zealand with the provision of advice on strategic planning and programme delivery.

The shares in Prince's Trust Trading are ordinary shares at par. Where the Charity has 'deemed control' this is by virtue of it having the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. The control is achieved through sole membership or the power to remove and appoint trustees from the board.

All of the above entities' financial statements are subject to audit. All entities work to a 31 March year end, with the exception of Prince's Trust Australia, which works to a 30 June year end. This is due to be aligned with the rest of the group in 2019/20. All entities are audited by PwC, with the exception of Prince's Trust Australia which is audited by EY and Prince's Trust New Zealand which uses a local firm. Prince's Trust America has not traded during 2018/19 and does not yet require an audit.

The summarised financial information of subsidiary undertakings from their local statutory accounts is provided below:

	Prince's Trust Trading Limited £'000	Prince's Trust International £'000	Prince's Trust Australia £'000	Prince's Trust Canada £'000	Prince's Trust New Zealand £'000
2019					
Income	5,904	1,726	973	1,288	183
Expenditure	(3,750)	(1,855)	(954)	(1,284)	(158)
Amount paid under deed of covenant to The Trust	(2,154)	–	–	–	–
Retained profit/(loss) for the year	–	(129)	19	4	25
Assets	3,441	619	864	859	47
Liabilities	(3,441)	(263)	(215)	(218)	(21)
Net assets	–	356	649	641	26
2018					
Income	5,084	1,409	467	254	–
Expenditure	(3,287)	(1,323)	(341)	(212)	–
Amount paid under deed of covenant to The Trust	(1,797)	–	–	–	–
Retained profit for the year	–	86	126	42	–
Assets	2,622	654	677	1,116	–
Liabilities	(2,622)	(168)	(43)	(503)	–
Net assets	-	486	634	613	–

There is no comparative figure showing in the 2018 column above for Prince's Trust New Zealand it was not part of The Prince's Trust group in the prior year.

Prince's Trust Canada become part of The Prince's Trust Group in February 2018. The prior year comparatives have been apportioned for the period they were part of The Group.

Prior year comparatives have now been restated to Statutory accounts also.

Prince's Trust America did not commence activities in 2018/19.

18 PROGRAMME RELATED INVESTMENTS: LOANS TO SUPPORTED BUSINESSES

Charity and Group	Total 2019 £'000	Total 2018 £'000
Loan reconciliation		
Loans at 1 April	4,308	9,014
Loans awarded in the year	35	281
Loans repaid in the year	(630)	(2,037)
Loans written off in the year	(847)	(2,950)
Loans at 31 March	2,866	4,308
Provision reconciliation		
Provision at 1 April	2,246	3,788
Movement on loans provision during the year	73	1,408
Remove Write-off	(847)	(2,950)
Provision at 31 March	1,472	2,246
Net loan balance at 1 April	2,062	5,226
Net loan balance at 31 March	1,394	2,062

Charity and Group	2019 £'000	2018 £'000
Disclosed as:		
Amounts recoverable within one year	1,394	912
Amounts recoverable in more than one year	–	1,150
	1,394	2,062

The Prince's Trust provides loans to young people of up to £7,500 which are normally repayable over three years. In exceptional circumstances loans have been given out for up to £30,000. Interest charged on loans represents a management fee.

During the financial year, Start-Up Loan Company (SULCo) required us to legally assign our historic loan book funded by them to a finance partner (The Enterprise Fund, trading as Growth Company Business Finance, formerly trading as Business Finance Solutions). All new loans issued using SULCo funds were to also be provided by the finance partner, essentially putting The Prince's Trust in the position of a broker, for which the appropriate FCA permissions were issued. New SULCo loans ceased to be issued by the Trust in May 2017 and the historic loans were assigned in December 2017.

Our intention going forward is to assign all remaining loans that The Prince's Trust has issued to the same finance partner, as well as new loans funded by The Prince's Trust funds. This means that The Trust will be a broker for all new financing activity, while remaining as a funder of these loans. This will be appropriately represented within the 2019/20 Financial Statements.

The carrying amount of the concessionary loans at the year-end was £2.9m (2017/18: £4.3m).

There are no loans committed but not taken up at 31 March 2019 (2017/18: £nil).

19 STOCKS

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Goods for resale	47	53	–	–

20 DEBTORS

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Amounts falling due within one year				
Trade debtors	1,269	1,201	495	782
Gift aid recoverable	268	259	247	259
Amounts owed by group undertakings	–	–	2,970	645
Central Government & European grants receivable	3,820	5,464	3,820	5,462
Taxation and social security	71	90	–	69
Other debtors	41	96	38	79
Prepayments	1,294	1,432	1,158	1,336
Accrued income	1,283	2,201	1,250	2,070
	8,046	10,743	9,978	10,702

The Prince's Trust played the role of lead charity in a consortium, administering contractual arrangements on behalf of other members with the donor, Skills Development Scotland (SDS). At 31 March 2019, the total balance outstanding from SDS and due to other consortium members was £348k (2017/18: £386k) and the balance received from SDS but not yet paid out to other consortium members was nil (2017/18: £53k).

21 CASH AT BANK AND IN HAND

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Cash held for investment purposes	2,015	–	1,470	–
Cash at bank and in hand	28,978	11,120	24,804	6,796
	30,993	11,120	26,274	6,796

Cash held for investment purposes represents cash under the management of the investment committee and cash held on deposit. These items are classified as current assets because the Trustees can draw from these facilities on demand.

£10m of the cash may be repayable to a funder and therefore is also recognised as creditor. See note 22.

22 CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 2019 £'000	Group 2018 (Reclassified) £'000	Charity 2019 £'000	Charity 2018 (Reclassified) £'000
Trade creditors	1,052	1,356	814	1,092
Enterprise loans awarded but not yet paid	–	1	–	–
Amounts owed to group undertakings	–	–	963	(685)
Taxation and social security	808	837	754	833
Other creditors	12,602	2,212	12,560	2,195
Accruals	3,738	2,444	3,371	2,316
Deferred income	2,797	2,104	2,316	1,342
Mortgage	45	635	45	635
	21,042	9,589	20,823	7,728

Accruals include a holiday accrual as at 31 March 2019 is £741k (2018: £779k).

During the year management have taken the decision to reclassify certain items previously classified as Trade Creditors to Accruals. An adjustment has accordingly been made to the prior year number also for consistency.

	Group £'000	Charity £'000
Reconciliation of Deferred Income		
Brought Forward at April 1 2018		
Fees from programme attendance	–	–
Contract and Conditional Income	1,721	1,342
Income for Events	383	–
Total Brought Forward at April 1 2018	2,104	1,342

Deferred Income Released during Year		
Fees from Programme Attendance	–	–
Contract and Conditional Income	(1,721)	(1,342)
Income from Events	(383)	–
Total Deferred Income Released during Year	(2,104)	(1,342)

Incoming Resources Deferred during Year		
Contract and Conditional Income	2,526	10,316
Income from Events	271	–
Total Incoming Resources Deferred during Year	2,797	10,316

Deferred Income Carried Forward at 31 March 2019		
Contract and Conditional Income	2,526	10,316
Income for Events	271	–
Total Carried Forward at 31 March 2019	2,797	10,316

During 2018/19 the Trust received funding of £10m which will be used to set up an Enterprise Fund, providing grants and loans to young people over the next 10 years. The use of the funding is contingent upon the Trust obtaining at least a further £20m from other donors. If the additional funding is not secured, the £10m will need to be returned and therefore the Trust has shown the funding as other creditors in the 2018/19 Financial Statements. The Trust hopes to show this as income in 2019/20.

23 CREDITORS: AMOUNTS FALLING DUE AFTER ONE YEAR

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Mortgage – Prince's Trust House				
Between one and five years	–	3,113	–	3,113
Over five years	–	6,681	–	6,681
Mortgage – Wolfson House				
Between one and five years	182	182	182	182
Over five years	67	84	67	84
Amounts due to international subsidiaries				
	–	–	–	400
	249	10,060	249	10,460

The outstanding mortgage was taken out in 2013/14 for the purchase of Wolfson House, 15 Carlton Court, Glasgow.

The mortgage for Prince's Trust House has been repaid following the sale of the property during the year.

24 PROVISIONS FOR LIABILITIES AND CHARGES

Group	Dilapidations £'000	Other £'000	Total £'000
As at 1 April 2018	619	466	1,085
Charged to the SOFA	(5)	(99)	(104)
Amount utilised	–	–	–
As at 31 March 2019	614	367	981

Charity	Dilapidations £'000	Other £'000	Total £'000
As at 1 April 2018	602	441	1,043
Charged to the SOFA	12	(63)	(51)
Amount utilised	–	–	–
As at 31 March 2019	614	378	992

The dilapidation provision is an estimate of the cost of the obligation to repair damages which are incurred during the life of leases held, such as wear and tear. The dilapidation is likely to materialise when the lease of the property comes to an end.

25 FINANCIAL INSTRUMENTS

The Group has the following financial instruments:

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Financial assets measured at amortised cost:				
Trade debtors	1,269	1,201	495	782
Cash	30,993	11,120	26,274	6,796
Other debtor transactions	6,777	9,542	9,483	9,920
	39,039	21,863	36,252	17,498

Financial assets that are equity investments measured at cost less impairment:				
Programme-related investments	1,394	2,062	1,394	2,062

Financial assets measured at fair value through income and expenditure				
Investments	13,399	14,782	13,399	14,782

Financial liabilities measured at amortised cost				
Trade creditors	(1,052)	(2,508)	(814)	(2,244)
Other creditor transactions	(20,239)	(17,141)	(20,258)	(15,944)
	(21,291)	(19,649)	(21,072)	(18,188)
	32,541	19,058	29,973	16,154

The amortised interest expense on the mortgages for the year was £318k (2017/18: £442k).

26 PENSION SCHEMES

The Trust provides defined contribution pension schemes that are available to all UK-based eligible employees. During the year, the Trust contributed 5% of gross salary of employees subject to a minimum of 3% from the employee. The Trust contributes 1% to a minimum of 1% from the employee, for those employees who were auto-enrolled into The Trust's work based pension scheme. There are a number of employees whereby The Trust contributes 7.5% of gross salary subject to a minimum of 2.5% from the employee. This scheme is now closed for new employees. There are a number of employees whereby The Trust contributes into a scheme as a result of the Prince's Trust Youth Business Scotland merger. The contribution rate of 10% from the employer for existing and eligible members is paid into this scheme.

The assets of all of the schemes are held separately from The Trust. The pension cost of these schemes in the year was £1,631k (2017/18: £1,070k). The contributions outstanding as at 31st March 2019 were £151k (2017/18: £148k). Pension costs are allocated to unrestricted funds.

27 FINANCIAL COMMITMENTS

At 31 March, as lessee, the Group and Charity had total commitments under non-cancellable operating leases for land and buildings, vehicles and photocopiers as follows:

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Land and Buildings				
Operating leases which expire:				
Within one year	2,322	1,366	2,322	1,338
Between one and five years	4,249	3,055	3,923	3,055
Over five years	4,123	3,453	4,123	3,453
	10,694	7,874	10,368	7,846
Vehicles – operating leases which expire:				
Within one year	34	60	34	60
Between one and five years	–	–	–	–
	34	60	34	60
Office machinery – operating leases which expire:				
Within one year	4	10	4	10
Between one and five years	6	1	5	1
	10	11	9	11
	10,738	7,945	10,411	7,917

At 31 March, as lessor, the Group and Charity was due total commitments under non-cancellable operating leases for land and buildings as follows:

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Land and Buildings				
Operating leases which expire:				
Within one year	52	181	52	181
Between one and five years	–	–	–	–
	52	181	52	181

28 RESTRICTED FUNDS

Group	Balance 1 April 2018 £'000	Income in year £'000	Expenditure in year £'000	Transferred from unrestricted £'000	Balance 31 March 2019 £'000
Enterprise programme	2,394	5,438	5,897	–	1,935
Team	86	571	657	–	–
Awards	15	592	549	–	58
Achieve	436	2,583	2,980	–	39
Get into	1,545	7,114	7,759	(59)	841
Get Started	297	1,806	1,795	(3)	305
Pilots and local programmes	164	2,153	1,019	(33)	1,265
Regional and other restrictions	6,119	16,504	16,349	–	6,274
Fairbridge	347	2,419	2,517	–	249
Prince's Trust International	–	1,726	1,855	486	357
Prince's Trust Australia programmes	633	783	970	–	446
Prince's Trust Canada programmes	607	1,121	1,369	–	359
Prince's Trust New Zealand programmes	–	385	160	–	225
	12,643	43,195	43,876	391	12,353

Restricted funds relating to Prince's Trust International were historically included within the programmatic categories above. However, the Trust has decided to treat all of Prince's Trust International's income as Restricted and show its restricted funds in a separate line.

Charity	Balance 1 April 2018 £'000	Income in year £'000	Expenditure in year £'000	Balance 31 March 2019 £'000
Enterprise programme	2,394	5,438	5,897	1,935
Team	86	571	657	–
Awards	15	592	549	58
Achieve	436	2,583	2,980	39
Get into	1,604	7,413	8,057	960
Get Started	294	1,806	1,795	305
Pilots and local programmes	71	2,153	1,019	1,205
Regional and other restrictions	4,857	16,504	16,448	4,913
Fairbridge	347	2,419	2,517	249
	10,104	39,479	39,919	9,664

All the funds disclosed above are restricted in so far as the funders have specified that the income can only be expended on particular programmes and activities.

Due to the additional requirements of the funder, the income, expenditure and restricted fund balances of the following grants are disclosed.

28 RESTRICTED FUNDS (CONTINUED)

	Balance 1 April 2018 £'000	Income in year £'000	Expenditure in year £'000	Balance 31 March 2019 £'000
The Big Lottery (BLF)				
Get Started with Prince's Trust (10017112)	–	22	22	–
BLF – Investing in Communities (10257471)	–	137	137	–
Big Lottery Fund & ESF Building Better Opportunities – West of England Works	–	85	85	–
Big Lottery Fund & ESF Building Better Opportunities – Coast to Capital Make Trax	–	49	49	–
BLF – Reaching Communities Southampton (10317823)	–	–	8	(8)
BLF – Youth Hub (10085608)	–	37	37	–
BLF – People & Places RCT (10246831)	–	88	88	–
Talent Match				
TM South East (10075608)	–	1,116	1,116	–
TM Leicestershire (10082630)	–	394	394	–
TM Lincolnshire (10082084)	–	206	206	–
TM Middlesbrough (10072557)	–	307	307	–
TM New Anglia (10072613)	–	421	421	–
Glasgow City Council – Integrated Grants Fund	–	89	89	–
Scottish Government – The Prince's Trust Enterprise	–	400	400	–
Scottish Government – Early Intervention Fund	–	150	150	–
Careers and Enterprise Company				
Mentoring fund	–	75	107	(32)
Enterprise fund	–	–	84	(84)
Opportunity Areas	–	–	39	(39)
Help for Heroes	49	31	80	–

28 RESTRICTED FUNDS (CONTINUED)

	Balance 1 April 2018 £'000	Income in year £'000	Expenditure in year £'000	Balance 31 March 2019 £'000
ERDF (West Midlands)				
Enterprise 1830 – Small Business Loans (080/P2/033)	281	–	–	281
Enterprise 1830 – Small Business Loans (FS/SL9022)	300	–	–	300
Enterprise 1830 – Small Business Loans (XFS/SL9022)	244	–	–	244
ERDF Enterprise – Coventry and Warwickshire	–	24	24	–
ERDF Enterprise – Coventry and Warwickshire Phase 2	–	8	8	–
ERDF Enterprising – West Of England	–	80	80	–
ERDF GLA EP London – Boost your Business	–	41	41	–
European Social Fund				
Elevate Berkshire	–	104	104	–
WCVA – Active Inclusion Conwy 17/18	–	5	5	–
Newcastle City Council – ESF	–	–	22	(22)
European Agricultural Fund for Rural Development				
Brecon Beacons National Park Gi Rural Skills 17/18	–	28	28	–
Lancashire Sports Partnership (Now Active Lancashire)				
More Positive Together 16–19	–	77	77	–
Other				
Hampshire PCC – Community (SCF0695)	–	6	–	6
Hampshire PCC – Prison (SCF0586)	–	20	20	–
Doncaster Metropolitan Council – Life Skills	–	38	15	23
Culture Bridge North East	–	14	14	–

28 RESTRICTED FUNDS (CONTINUED)

Due to the additional requirements of the funder, the following amounts received during the year are also disclosed:

Funder	Project	Amount £'000
City Bridge Trust	Ten year partnership to support the hardest to reach young Londoners	1,000
The Queen's Trust	The Queen's Trust in Wales	245
The Queen's Trust	The Queen's Trust in Scotland	250
London Borough Of Tower Hamlets	Mainstream Grants – Bridging the Gap 2015/18	18
London Borough Of Tower Hamlets	Mainstream Grants – Bridging the Gap 2018/19	21
Health Education Kent & Sussex – Innovation Fund	Get into Health & Social Care 2017/18 (Kent & Sussex)	38
Luton Borough Council	Luton Young People First	135
Health Education England – East of England	Get into Hospital Services	30
Health Education England – West Midlands	Get into Hospital Services	97
Essex PCC	Positive Strides	14
Be Together Inc	Be Together	26
Simon Clarke	Staffordshire delivery	63
LLEP Revenue Fund	Leicestershire LEP	50
Norfolk Community Foundation	New Anglia Community Challenge – Live Learn Earn	20
Central Bedfordshire Council	Youth Support Services	23
Education Authority	The Prince's Trust xl programme	60
Gannochy Trust	Fairbridge Dundee	15
Robertson Trust	Gi Health Care	20
Hertfordshire Partnership Foundation Trust	Hertfordshire Partnership Foundation Trust	21
Staffordshire PCC	The Prince's Trust Targeted Prevention Project 2	145
Suffolk PCC	Supporting 12 young people into employment	16
Leicestershire PCC	Provision of Mosaic & Achieve in Leicestershire	25
DWP	ESF – Steps to Work	31
Birmingham City Council	Birmingham Youth Promise Plus	202
Coventry City Council	Coventry Ambition	12
Coventry City Council	Coventry Ambition Phase 2	33
University Hospitals Birmingham	Birmingham Youth Promise Plus – NHS	16
Earl of Caledon	Support young people in NI	333
Cosaraf Charitable Foundation	Enterprise Programme	27
Cosaraf Charitable Foundation	Mosaic Secondary Schools mentoring programme	35
King Baudouin Foundation	King Baudouin Foundation US (Caterpillar)	140

29 ANALYSIS OF NET ASSETS BETWEEN FUNDS

Group	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total Funds £'000
Fund balances at 31 March 2019 are represented by:				
Intangible fixed assets	7,181	1	–	7,182
Tangible fixed assets	18,875	30	–	18,905
Investments	15,112	–	–	15,112
Current assets	23,996	14,090	1,000	39,086
Current liabilities	(20,263)	(779)	–	(21,042)
Long-term liabilities	(1,241)	11	–	(1,230)
	43,660	13,353	1,000	58,013

Charity	Unrestricted Funds £'000	Restricted Funds £'000	Endowment Funds £'000	Total Funds £'000
Fund balances at 31 March 2019 are represented by:				
Intangible fixed assets	7,181	–	–	7,181
Tangible fixed assets	18,875	–	–	18,875
Investments	15,112	–	–	15,112
Current assets	25,588	9,664	1,000	36,252
Current liabilities	(20,823)	–	–	(20,823)
Long-term liabilities	(1,241)	–	–	(1,241)
	44,692	9,664	1,000	55,356

30 RECONCILIATION OF MOVEMENT IN FUNDS

	Group 2019 £'000	Group 2018 £'000	Charity 2019 £'000	Charity 2018 £'000
Opening funds	56,551	54,015	53,623	53,614
Net incoming resources for the year	(2,514)	1,701	(2,253)	(826)
Net gains/(losses) on investments	534	835	543	835
Gain on Disposal of Prince's Trust House	3,443	–	3,443	–
Closing funds	58,013	56,551	55,356	53,623

31 RELATED PARTY TRANSACTIONS

The Prince's Trust in the UK entered into the following material transactions with its subsidiaries during the year. All income and expenditure is removed on consolidation.

			Transactions during the year ended 31 March 2019 (£'000)		Balances at 31 March 2019 (£'000)	
Entity	Nature of Relationship	Transaction	Income	Expenditure	Debtor	Creditor
Prince's Trust Trading	Wholly owned subsidiary	Management charge for costs incurred by The Prince's Trust on behalf of Prince's Trust Trading Limited.	1,375	—	706	—
		Distribution of year-end profit to The Prince's Trust, under deed of covenant.	2,154	—	2,154	—
Prince's Trust International	Deemed control	Costs incurred by The Prince's Trust on behalf of Prince's Trust International. These costs relate to staff salaries and expenses, procurement cards, travel and recharges for facilities, licence fee and management fees.	419	—	140	—
Prince's Trust Australia	Deemed control	Sub-grant of funding from the Prince of Wales's Charitable Foundation for delivery of charitable activities in Australia.	—	400	—	400
Prince's Trust Canada	Deemed control	Sub-grant of funding from the Prince of Wales's Charitable Foundation for delivery of charitable activities in Canada.	—	400	—	400

Expenses reimbursed to trustees and the remuneration of key management personnel are disclosed in Note 11. Transactions by the Charity with its defined contribution pension scheme are set out in Note 26.

The following transactions were entered into with members of The Prince's Trust Council or its committees, or with organisations in which those individuals hold a position of influence. There were no outstanding balances in relation to any of these transactions at the year end.

£20k was received in donations from the John Booth Foundation, whose Director, John Booth, joined The Prince's Trust Council in March 2018, became Chair in August 2018 and is also a member of the Investment Committee.

£41k was received from Michael Marks CVO, CBE, who was a member of the Prince's Trust Council during the year 2018/19, and its Nominations & Remuneration Committee until July 2019 and remains a non-Trustee member of its Investment Committee.

£50k was received from The Randeree Charitable Trust of which Shabir Randeree CBE is a Trustee. Mr Randeree joined the Prince's Trust Council in July 2016 and Chairs the Finance Committee and the Mosaic Committee.

£221k was received as a donation from Ian Mukherjee. Mr Mukherjee joined The Prince's Trust Council in December 2015 and is also a member of the Investment Committee. Mr Mukherjee is a long-standing supporter and Patron of The Prince's Trust, becoming a Committee Member of Invest in Futures in 2010 before taking over as Chairman in 2014.

£1k was received from Alison Brittain who joined The Prince's Trust Council in October 2016 and is a member of the Remuneration and Nominations Committee.

31 RELATED PARTY TRANSACTIONS (CONTINUED)

£1m was received as an Endowment from Richard Oldfield who joined The Prince's Trust Council in January 2019 and is also a member of its Investment Committee.

£45k was received in individual donations from Michelle Pinggera, who was appointed as Trustee to the Council in July 2017 and also sits on the Young Persons Committee.

The following transactions were recorded as entered into with members of the Board of Trustees of Prince's Trust International. There were no outstanding balances in relation to any of these transactions at the year end.

£100k was received as a donation and £4k in donations in kind to Prince's Trust International from Sir Lloyd Dorfman CBE. Sir Lloyd is Chairman of Prince's Trust International.

There were no other transactions with the directors or board members of any of The Prince's Trust Group's other subsidiaries, or their affiliated organisations.

32 EVENTS AFTER THE REPORTING PERIOD

There are no material events to report in the current year

ADDITIONAL UNAUDITED INFORMATION

INCOME AND EXPENDITURE ACCOUNT FOR WALES, SCOTLAND AND NORTHERN IRELAND

To meet the audit requirements of some funders, the results of each of the countries are summarised below. The results are presented in The Trust's management accounts and include an allocation of the shared support costs of head office and UK-wide. These costs are allocated based on the most appropriate driver for each function; full-time equivalent employees, young people supported or income/expenditure per function.

Activities undertaken in Wales

	2019 £'000	2018 £'000
Incoming Resources		
Private Sector	2,541	2,924
Public Sector	152	236
Other	275	247
	2,968	3,407
Resources Expended (including support costs)		
Direct Charitable	(396)	(626)
Fundraising	(26)	(27)
Staff costs	(2,537)	(2,781)
Other	(792)	(884)
	(3,751)	(4,318)
Deficit for the year	(783)	(911)

Further commentary on the activities in Wales is included within the Trustees' Report on page 25.

Activities undertaken in Scotland

	2019 £'000	2018 £'000
Incoming Resources		
Private Sector	4,291	3,402
Public Sector	3,060	3,862
Other	389	536
	7,740	7,800
Resources Expended (including support costs)		
Direct Charitable	(1,800)	(1,955)
Fundraising	(162)	(175)
Staff costs	(5,446)	(5,696)
Other	(1,459)	(1,858)
	(8,867)	(9,684)
Deficit for the year	(1,127)	(1,884)

Further commentary on the activities in Scotland is included within the Trustees' Report on page 25.

ADDITIONAL UNAUDITED INFORMATION (CONTINUED)

Activities undertaken in Northern Ireland

	2019 £'000	2018 £'000
Incoming Resources		
Private Sector	1,076	924
Public Sector	1,497	2,109
Other	204	200
	2,777	3,233
Resources Expended (including support costs)		
Direct Charitable	(592)	(935)
Fundraising	(36)	(44)
Staff costs	(2,622)	(2,723)
Other	(815)	(846)
	(4,065)	(4,548)
Deficit for the year	(1,288)	(1,315)

Further commentary on the activities in Northern Ireland is included within the Trustees' Report on page 26.



**BEING ABLE
TO SHARE MY
STORY HAS BEEN
ABSOLUTELY
LIFE-CHANGING.”**

Grace Graham



The Prince's Trust Group works in communities across the globe, helping young people aged 11–30 to succeed, no matter what their background. Our practical courses, together with our trusted mentors, equip young people with the skills and confidence they need to live, learn and earn.

Without you, none of this is possible. So if you believe in young people, join us by donating your money, time or support to transform young lives today.

FIND OUT MORE ABOUT THE PRINCE'S TRUST

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